



ARGE Conference 2024  
Milan 26-27 Sept.

# Smart Homes: Opportunities, Challenges, and the Future of Living

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Department of *Architecture, Built environment  
and Construction engineering* Department



**POLITECNICO**  
MILANO 1863

**DABC**

# **What is a House?**

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A house is a machine for  
living in.

— LE CORBUSIER



The Villa Savoye by Le Corbusier, image by End User (CC BY-ND 2.0)

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# What is a Home?

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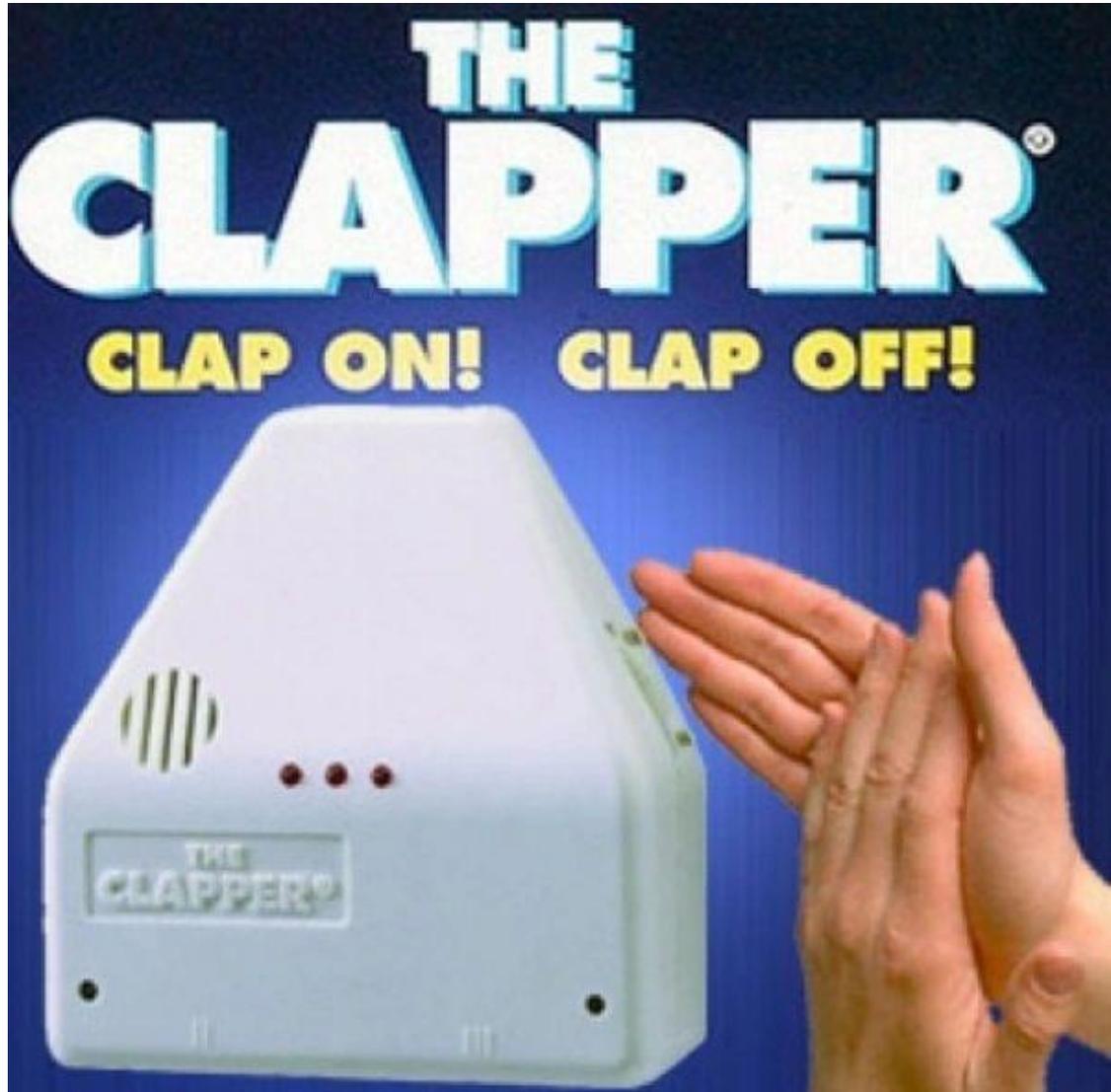


The Villa Savoye by Le Corbusier, image by End User (CC BY-ND 2.0)

# What is a Home?

**home:** |hōm| - *n.*  
a place where one lives;  
an environment affording  
security and happiness; a  
valued place considered a  
refuge or place of origin.

**Which kind of Smartness are we searching for?**



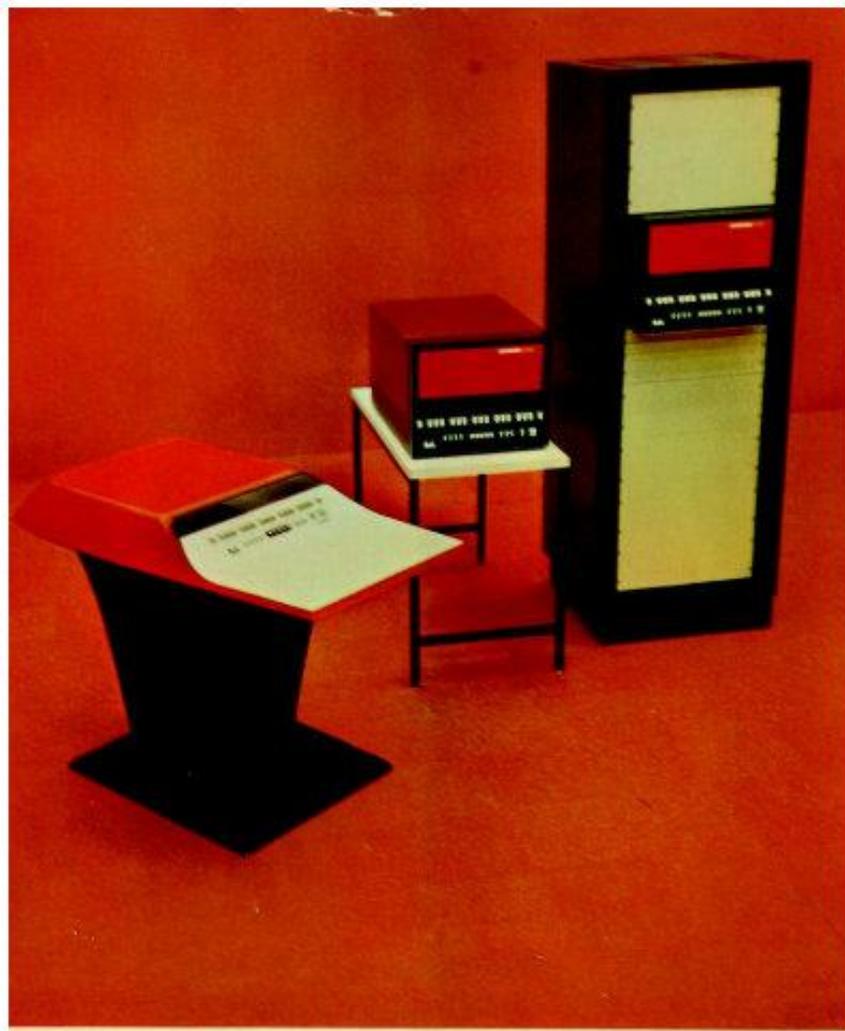
[www.asseenontv.com](http://www.asseenontv.com) -



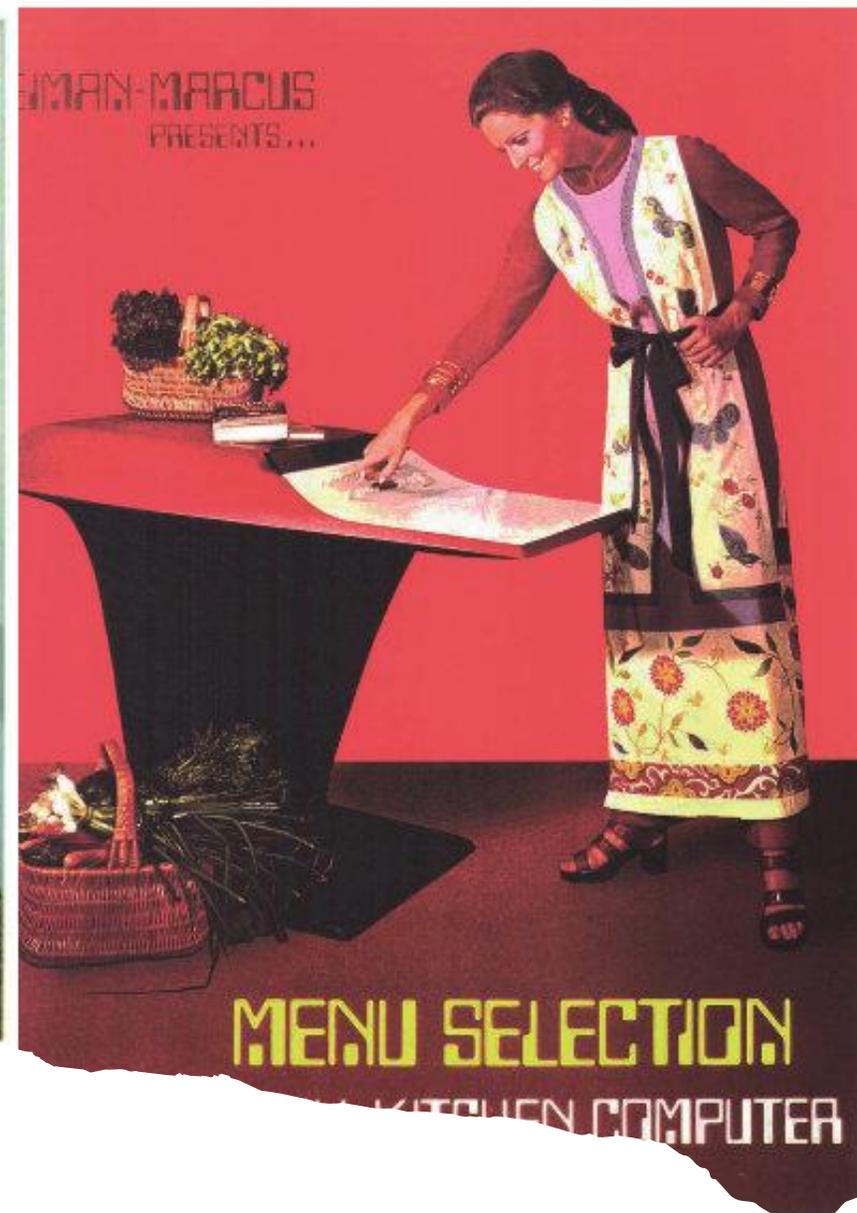
X10 home automation system

Reddit r/homeautomation

Me...In the 80's



Honeywell COMPUTER CONTROL

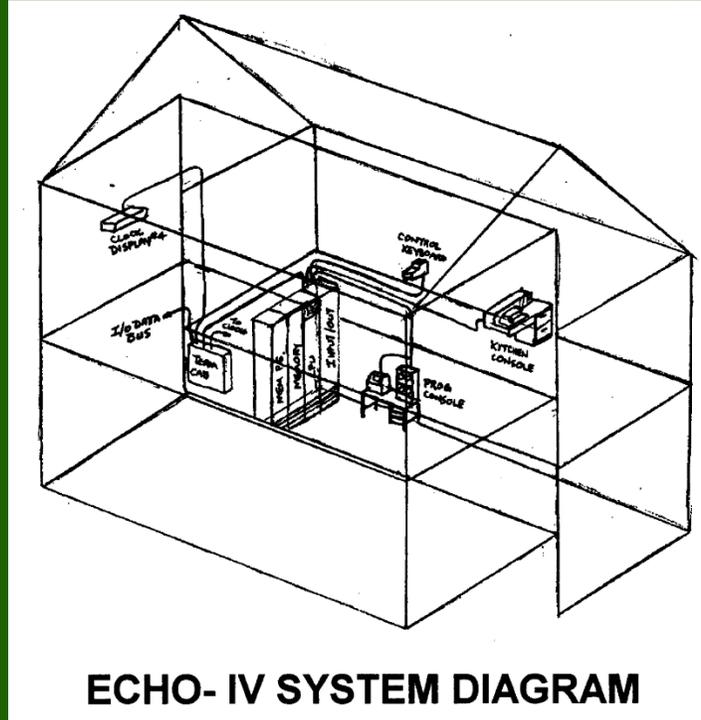


# Honeywell Kitchen Computer

[The device nobody Bought – Pinterest]

<https://historyofinformation.com/detail.php?entryid=1052>

# ECHO IV - 1966



**ECHO-IV SYSTEM DIAGRAM**

**DID YOU  
KNOW?**

In **1966**, Westinghouse engineer **Jim Sutherland** created the **ECHO IV**, which was the first true home automation device, controlling temperature and appliances, and allowing for inputting and later retrieval of shopping lists, recipes, and other family memos.



# THE BUSINESS AS IS TODAY

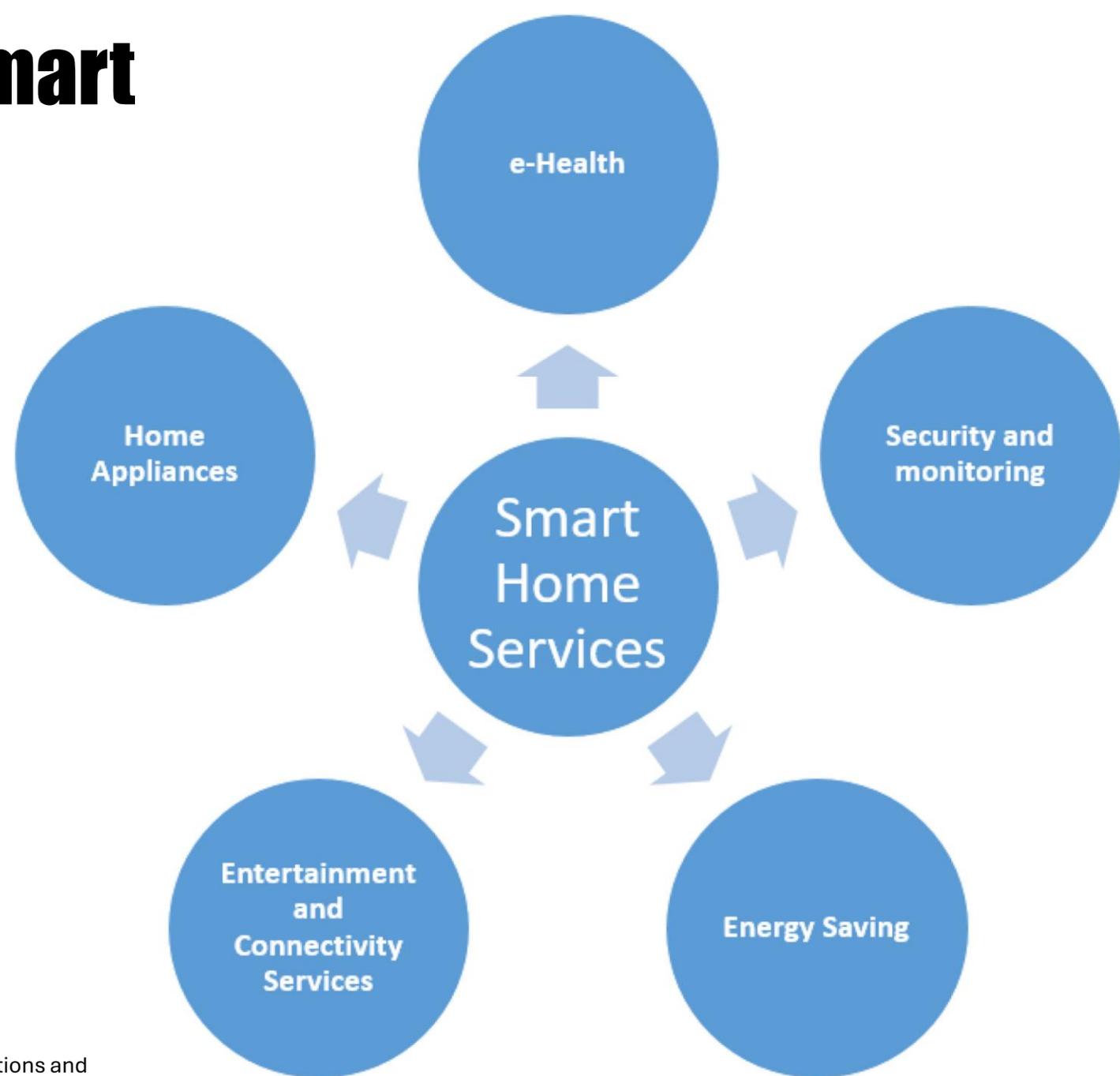


# Which is the definition of a Smart Home?

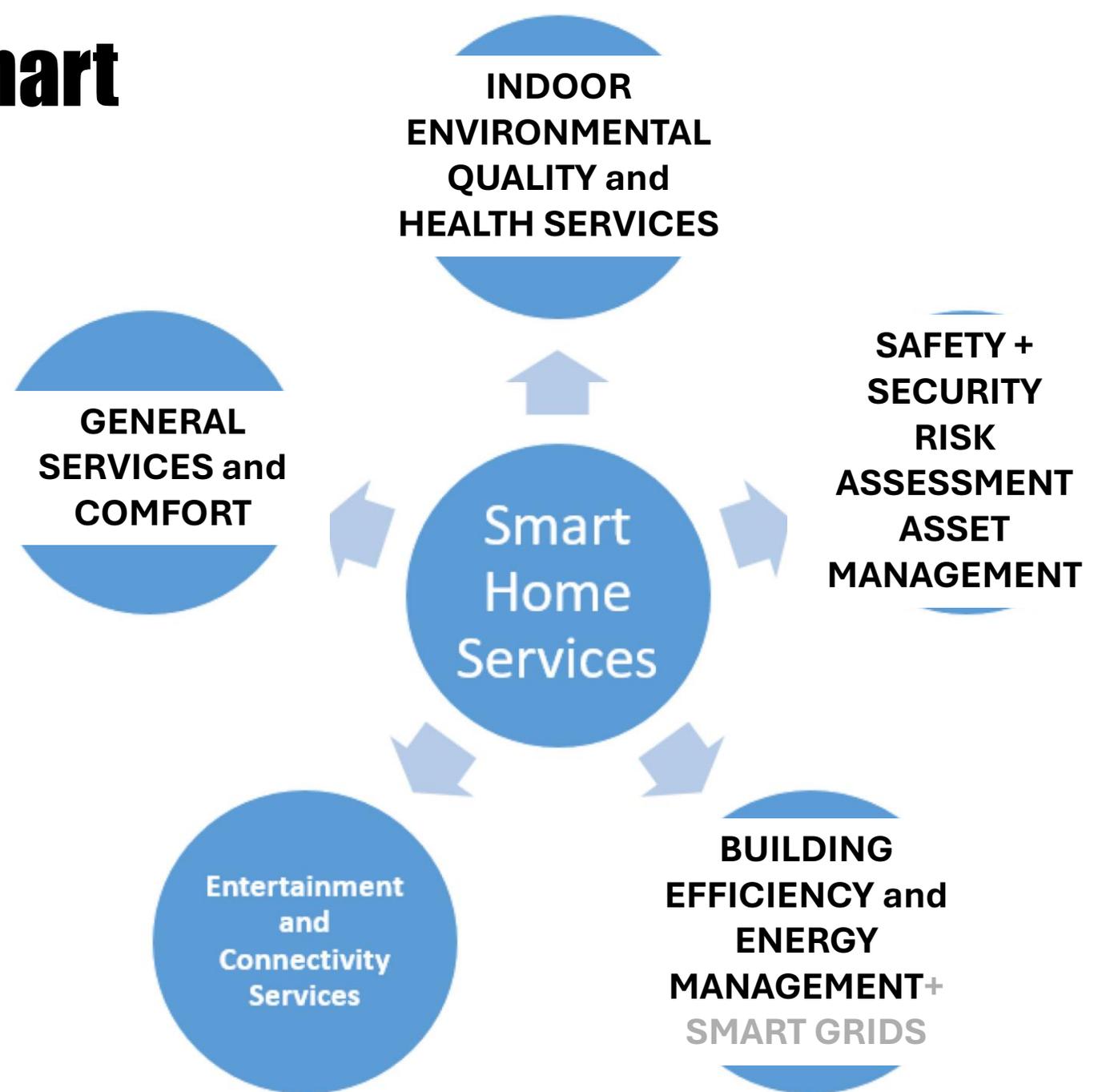
«A home equipped with appliances that can be **controlled remotely** using a device connected to the **internet**»



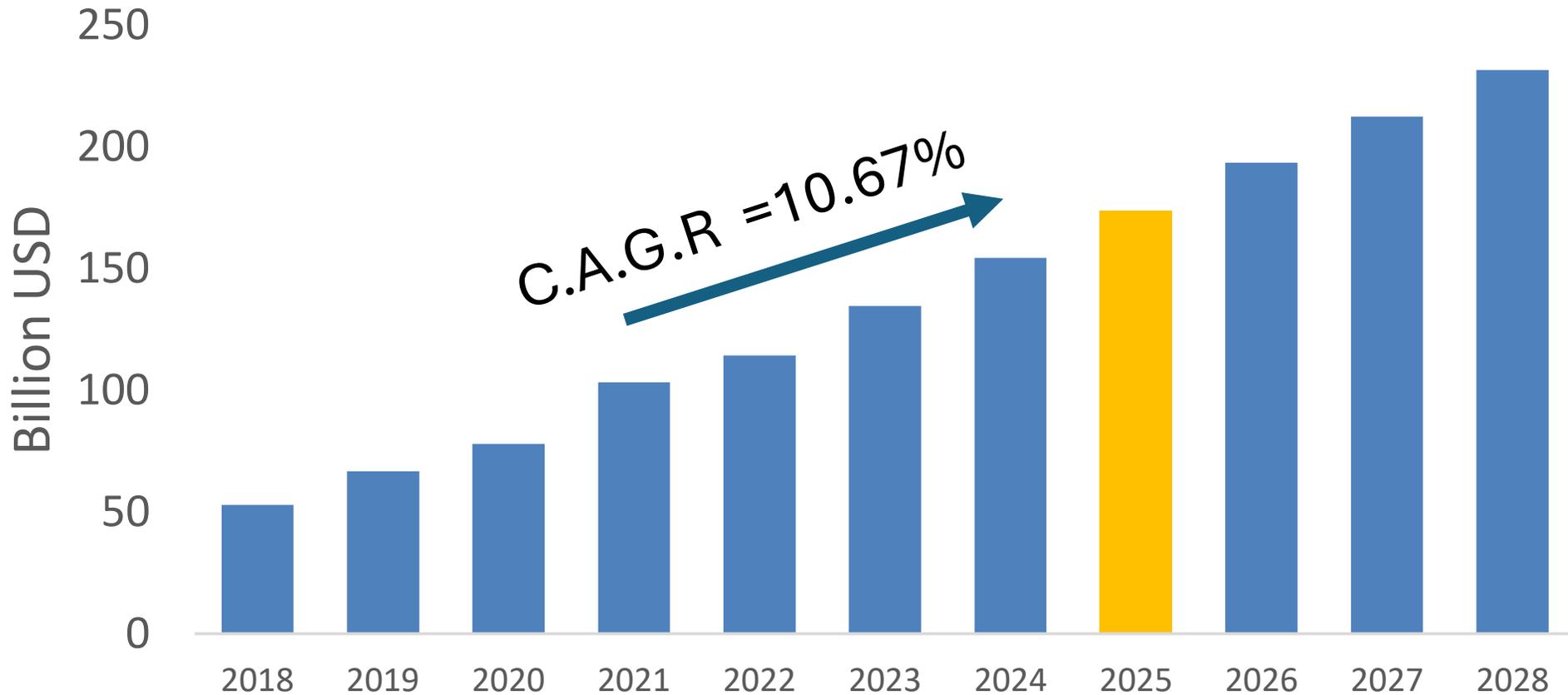
# Which are the Main smart home services



# Which are the Main smart home services

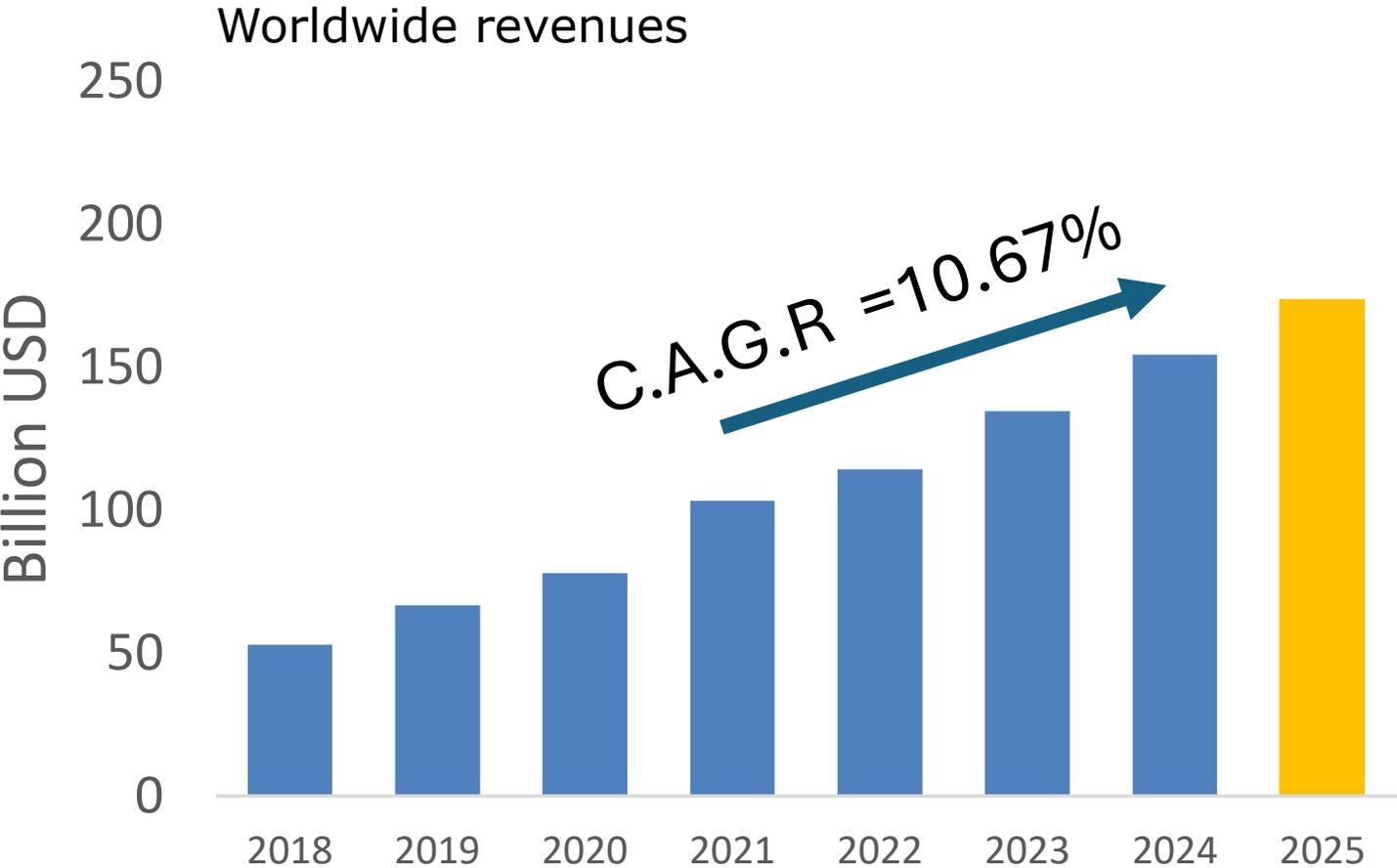


# THE MARKET



Household penetration will be 18.9% in 2024 and is expected to hit 33.2% by 2028.

# THE MARKET



## REVENUES SHARE

Energy Management	7%
Comfort & Lighting	9%
Home Entertainment	10%
<b>Security</b>	<b>15%</b>
Control & Connectivity	21%
Smart Appliances	38%

Biggest Player Worldwide: USA, China

Biggest Player in Europe: Germany

Household penetration will be 18.9% in 2024 and is expected to hit 33.2% by 2028.

\*STATISTA 2024

# TRENDS



Connected security systems, smart appliances, and customizable smart lighting. **Focus on home security** and energy savings.



Emphasis on **sustainability and energy efficiency** with smart thermostats, energy monitoring devices, and solar panels. Growing interest in smart solutions for **elderly independent living**.



Driven by urbanization and a growing middle class, with a focus on **convenience and comfort**. Rising demand for smart entertainment systems, robotic vacuums, and smart kitchen appliances.

# MAIN COMPONENTS OF A SMART HOME

- Smart locks
- Voice assistants
- Smart security systems
- Smart Thermostats, Lighting, window opening
- Connected appliances



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Smart Home  
Opportunities

# OPPORTUNITIES

- Smart locks



Remote management via app and AI Driven automation

- Voice assistants



Natural Language Processing

- Smart security systems



Facial Recognition and Bio + Real time monitoring and AI driven Predictive security

- Smart Thermostats, Lighting, window opening



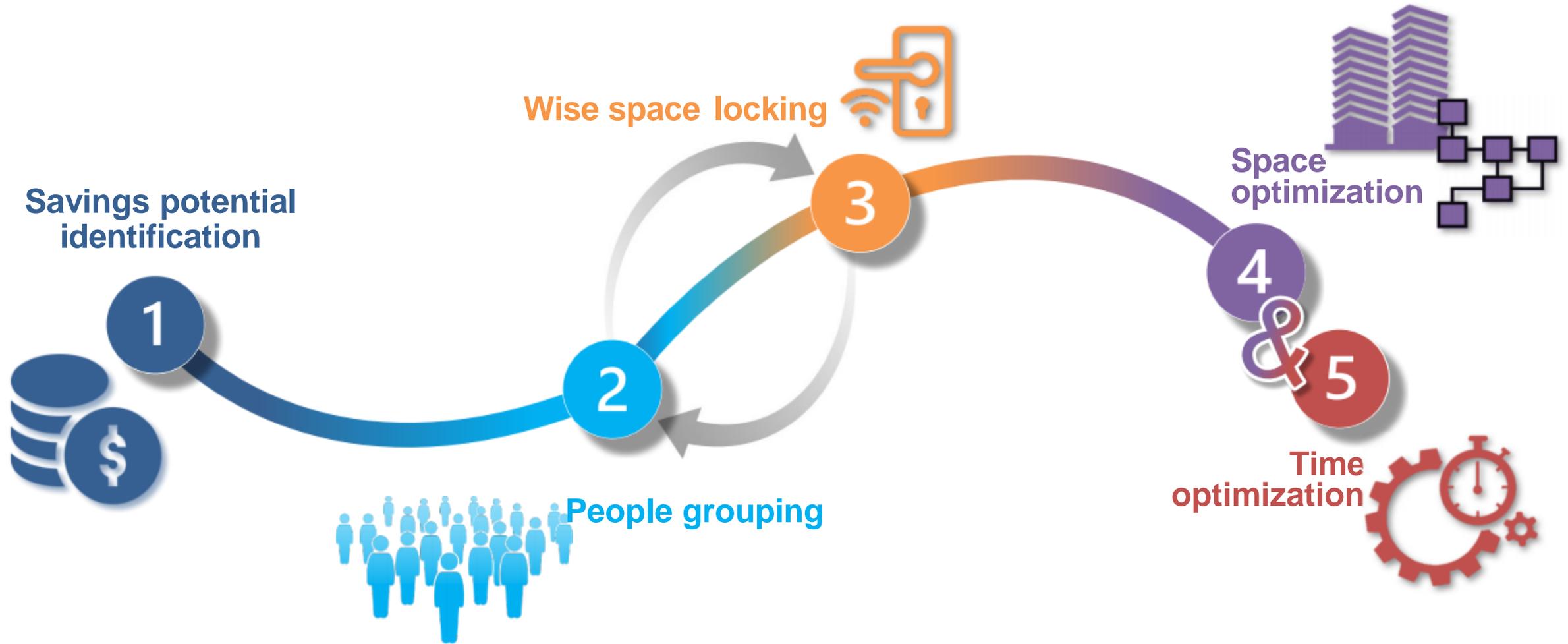
Machine Learning for energy optimization and data analytics

- Connected appliances



Real time and remote monitoring – Link with BIM

# FROM SMART LOCK TO WISE LOCK



# OPPORTUNITIES

- Smart locks →



Remote management via app and AI Driven automation

- Voice assistants →



Natural Language Processing

- Smart security systems →



Facial Recognition and Bio + Real time monitoring and AI driven Predictive security

- Smart Thermostats, Lighting, window opening →



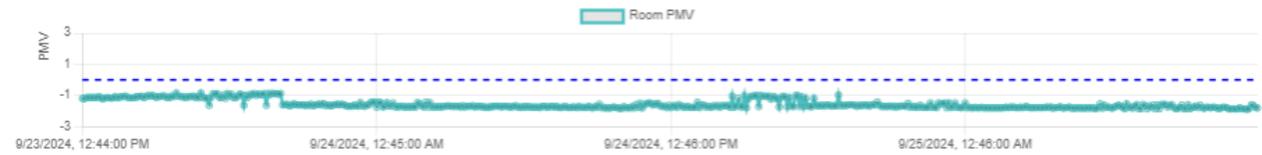
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- Connected appliances →

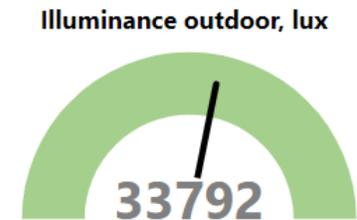
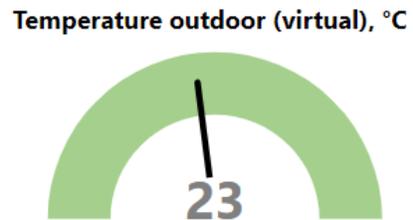
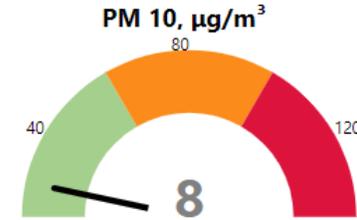
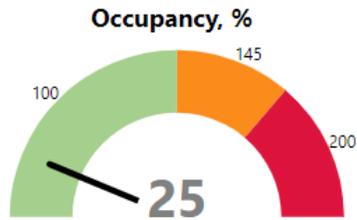
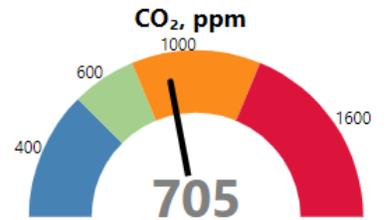
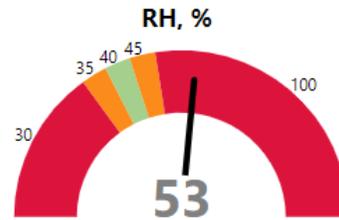
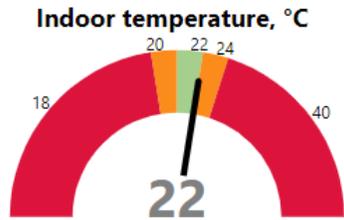


Real time and remote monitoring – Link with BIM

# LIVING LAB IEQ DASHBOARD @DABC



Current Room KPI (SRC-CI): 62% ⓘ





Filters



Assets



Files



Docs



Systems



Connections



Spaces



Users

STREAMS

Grid

Charts

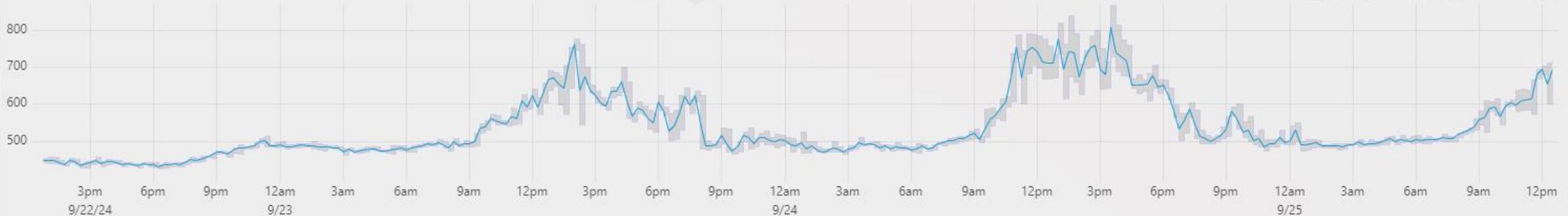
Thresholds



Visualization of historic stream data limited to 14 days for this facility. [Learn about upgrading.](#)

co2\_indoor (ppm) **Window sensor** (System Panel)

22 set 2024 - 25 set 2024



Time: --

Min: --

Max: --

Average [15m]: --

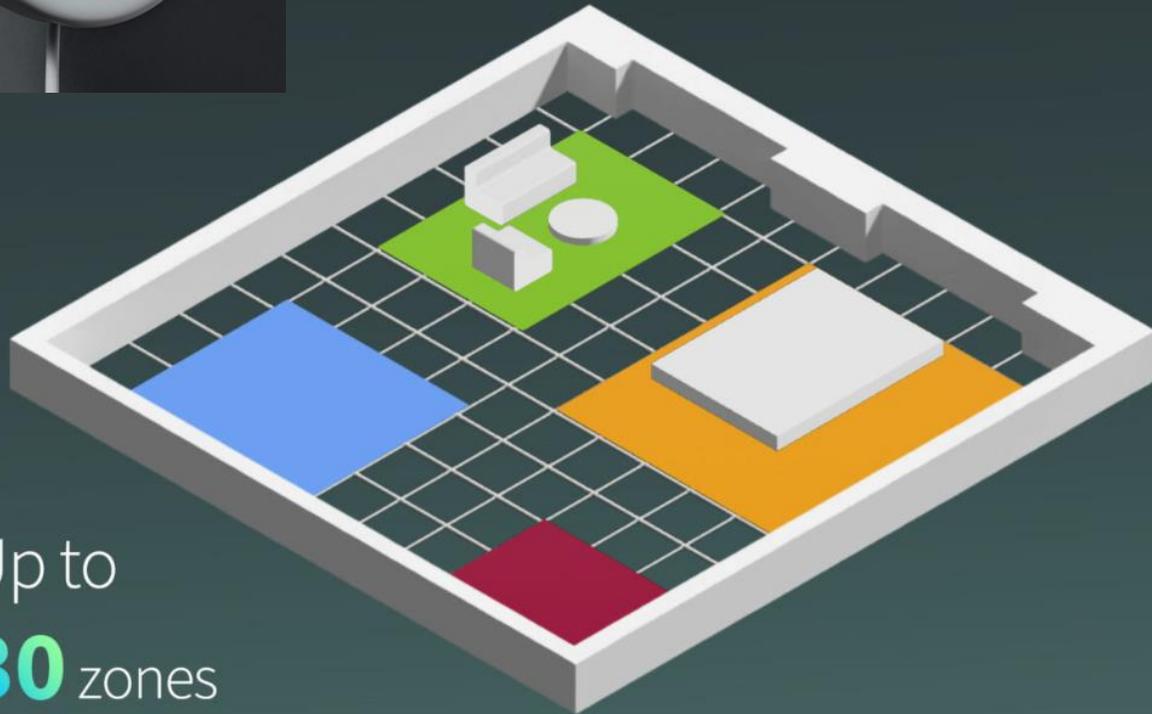
- Filters
- Assets
- Files
- Docs
- Systems
- Connections
- Spaces
- Users



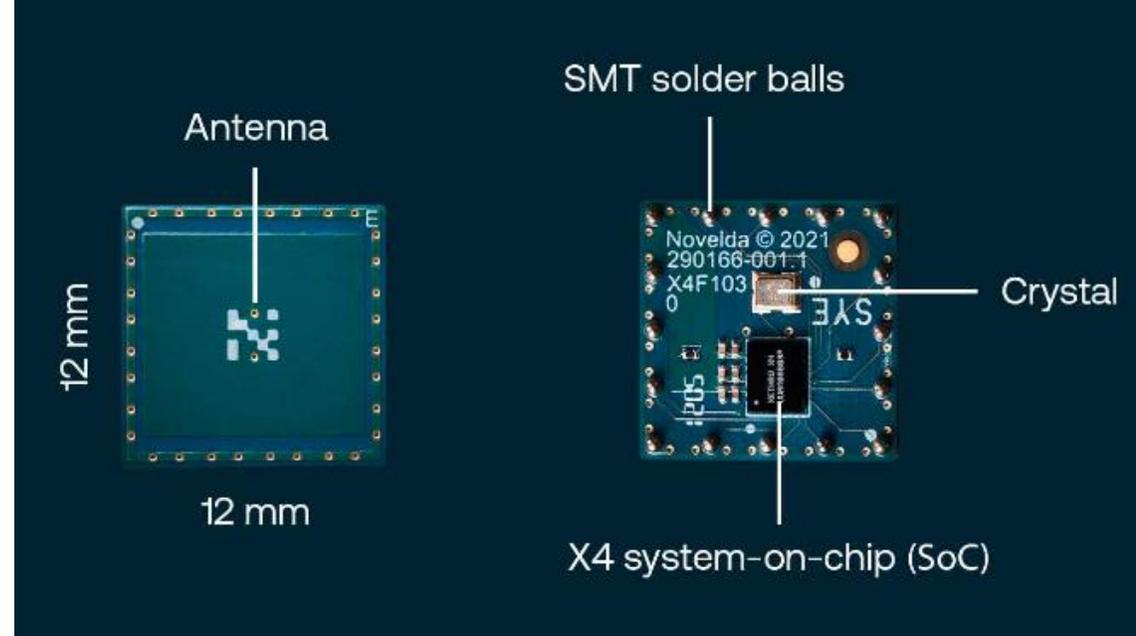
# OPPORTUNITIES



<https://www.aqara.com/> FP2 Radars Sensor



Up to  
**30** zones  
**320** cells

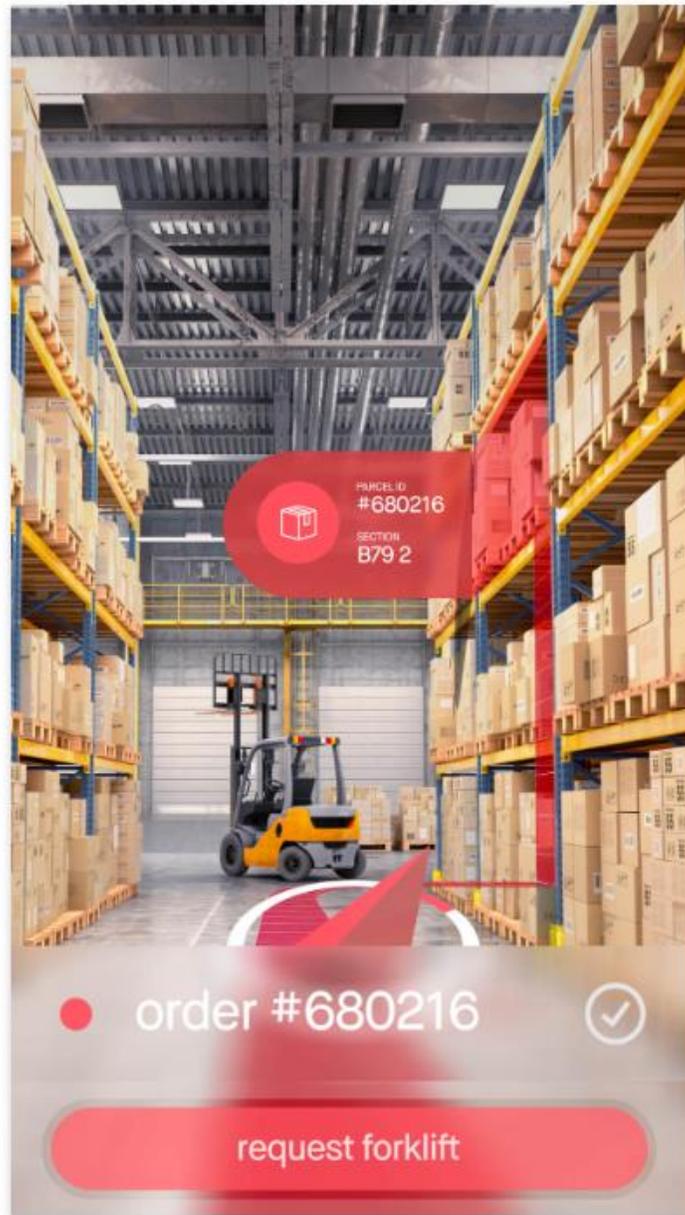


**NOVELDA UWB Occupancy Sensor – Novelda.com**  
Up to 3.5 m radius for detection

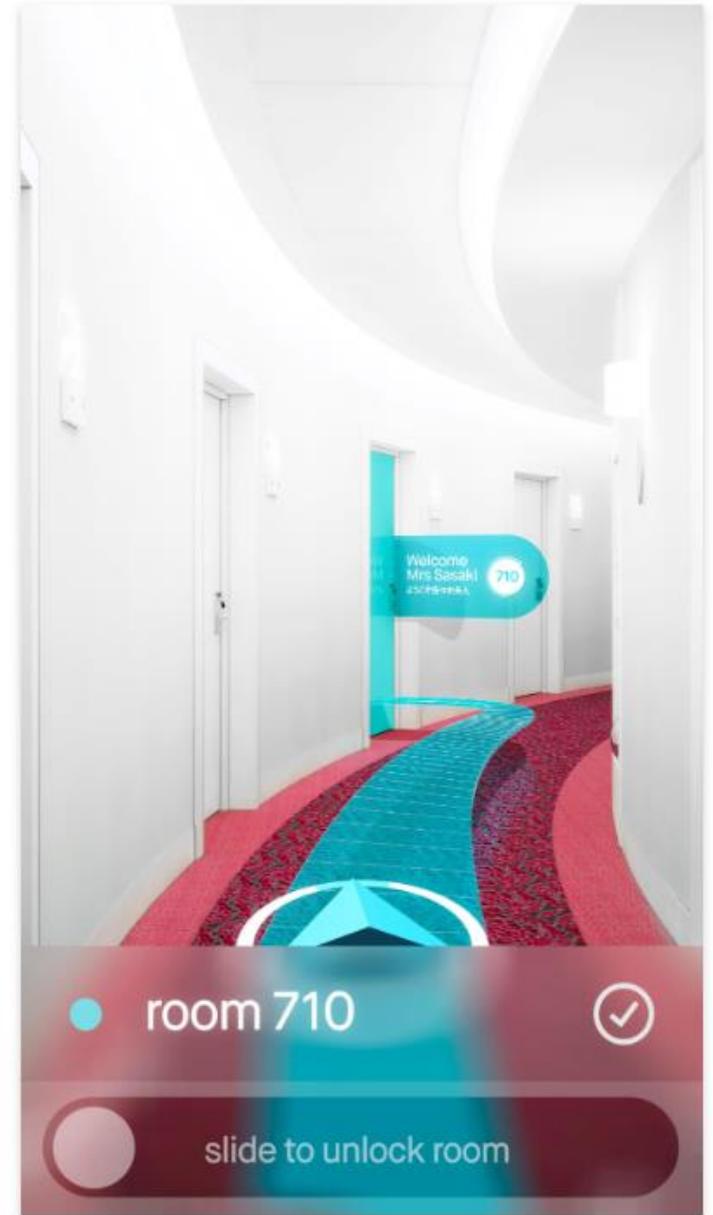
- Frequencies: 30-300 GHz (1-10 mm wavelengths).
- High resolution and precision for detailed detection.



**Security**



**Warehouse**



**Hotel** [www.tangar.io](http://www.tangar.io)

# CHALLENGES



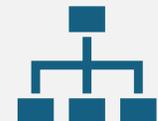
Security and  
vulnerability  
[cybersecurity ->  
Passwords updates  
and SW updates]



Data privacy -> GDPR  
and compliance  
(i.e. personal data and  
user position)



Cost Benefits and  
affordable solution



Interfaces and  
Complexity ->  
Crossing the chasm

# OPPORTUNITIES (and Challenges)



International Journal of Human-Computer  
Studies

Volume 147, March 2021, 102571



## Older adults' perspectives of smart home technology: Are we developing the technology that older people want?

[Abir Ghorayeb<sup>1</sup>](#)  , [Rob Comber<sup>2</sup>](#) , [Rachael Gooberman-Hill<sup>1</sup>](#) 

Share of population that are aged 65 years and older in European countries in 2023

**European Union average 21.3 %**

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**European Union average 21.3 %**

- Gradual adoption & customization
- **User control over Data and Privacy**
- **Non-Intrusive**, aesthetic sensor Design
- Prefer sharing data with Professionals
- **Balance automation with User Interaction**
- Include social and engagement features (gamification)
- Promote independence
- **Ensure trust, reliability, and Data Security**

# OPPORTUNITIES (and Challenges)

Has set the following key targets for the construction sector by 2030:

- **60% reduction in emissions**
- 14% reduction in final energy
- 18% reduction in energy use for heating and cooling
- **Doubling** of the building renovation (from 1.5 to 3%) **rate.**



# OPPORTUNITIES (and Challenges)

European Performance of Building Directive (EPBD) aims to introduce additional constraints regarding new constructions and renovations

**“ZERO EMISSION BUILDINGS”**



**REVISED EPBD  
PUBLISHED**



European  
Commission

# OPPORTUNITIES (and Challenges)

- Reformed Energy Performance Certificates (EPC)
- Defines the concept of Zero emission building
- Introduces the Mandatory Minimum Energy Performance Standards (MEPS)



# OPPORTUNITIES (and Challenges)

- Analyses show that **the smartness component is currently only partially considered** in the main sustainability certification mechanisms for buildings.
- This highlights the need to create a dedicated indicator like the **Smart Readiness Indicator**, which is still not widely adopted in Italy and Europe.

	SMARTNESS	SOCIAL	ENERGY
			
			
			
			
			
			

# SRI - SMART READINESS INDICATOR

REGULATION (EU) 2020/2155 of 14 October 2020

**Purpose:** Rates and **communicates** the smart readiness of buildings to stakeholders like planners and operators.



*“Premises 13) The smart readiness indicator should allow to highlight the additional benefits from advanced smart technologies for building owners and users, for instance in terms of energy savings and preparedness to climate change, or in **terms of more inclusiveness and accessibility, comfort and well-being.**”*

# SRI - SMART READINESS INDICATOR

REGULATION (EU) 2020/2155 of 14 October 2020

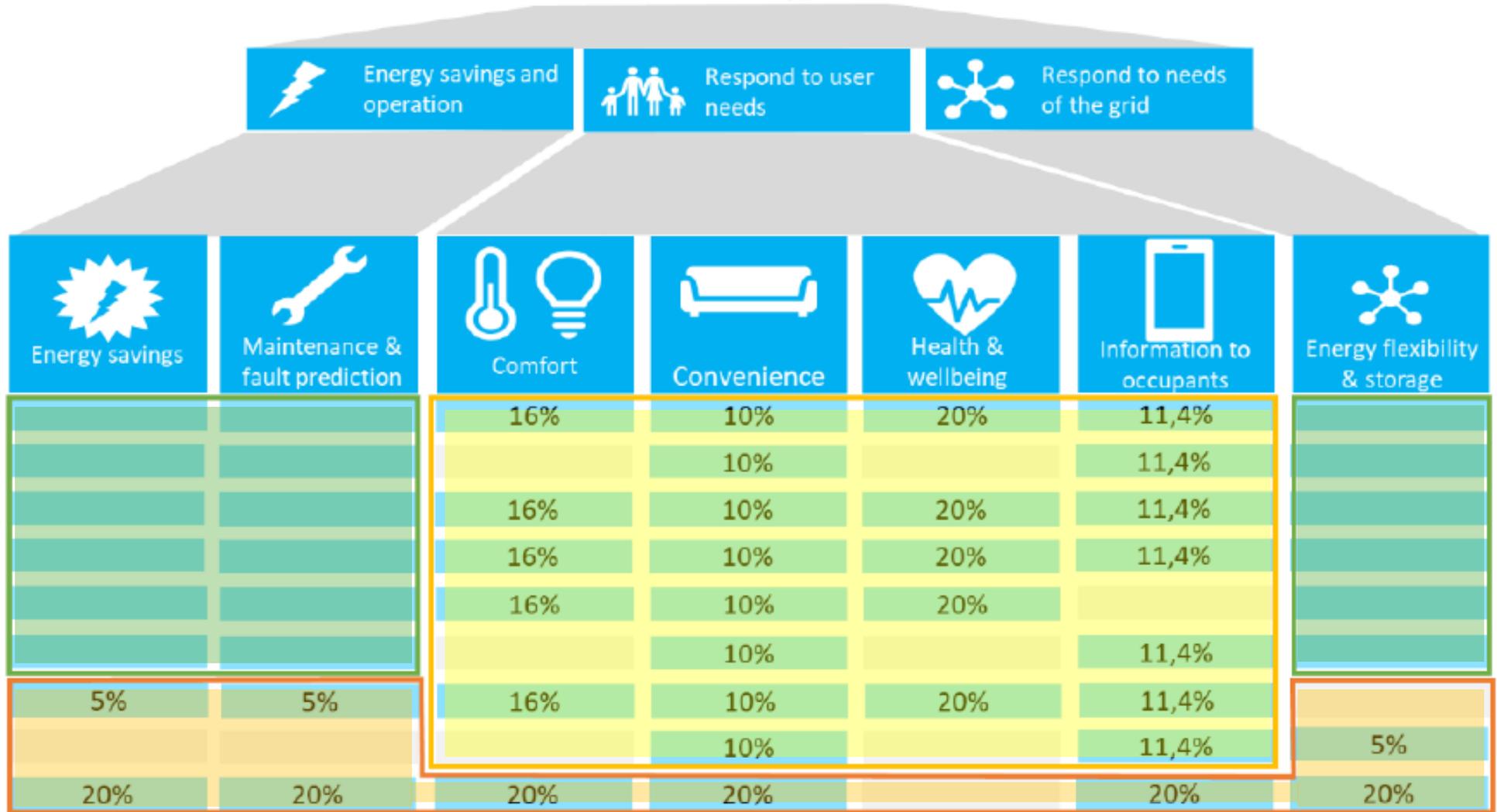
**Purpose:** Rates and **communicates** the smart readiness of buildings to stakeholders like planners and operators.



*“Article 4.1 The methodology for calculating the smart readiness indicator shall be based on the assessment of smart-ready services present or planned at design stage in a building or building unit, and of **smart-ready services that are considered relevant for that building or building unit.**”*



# SRI

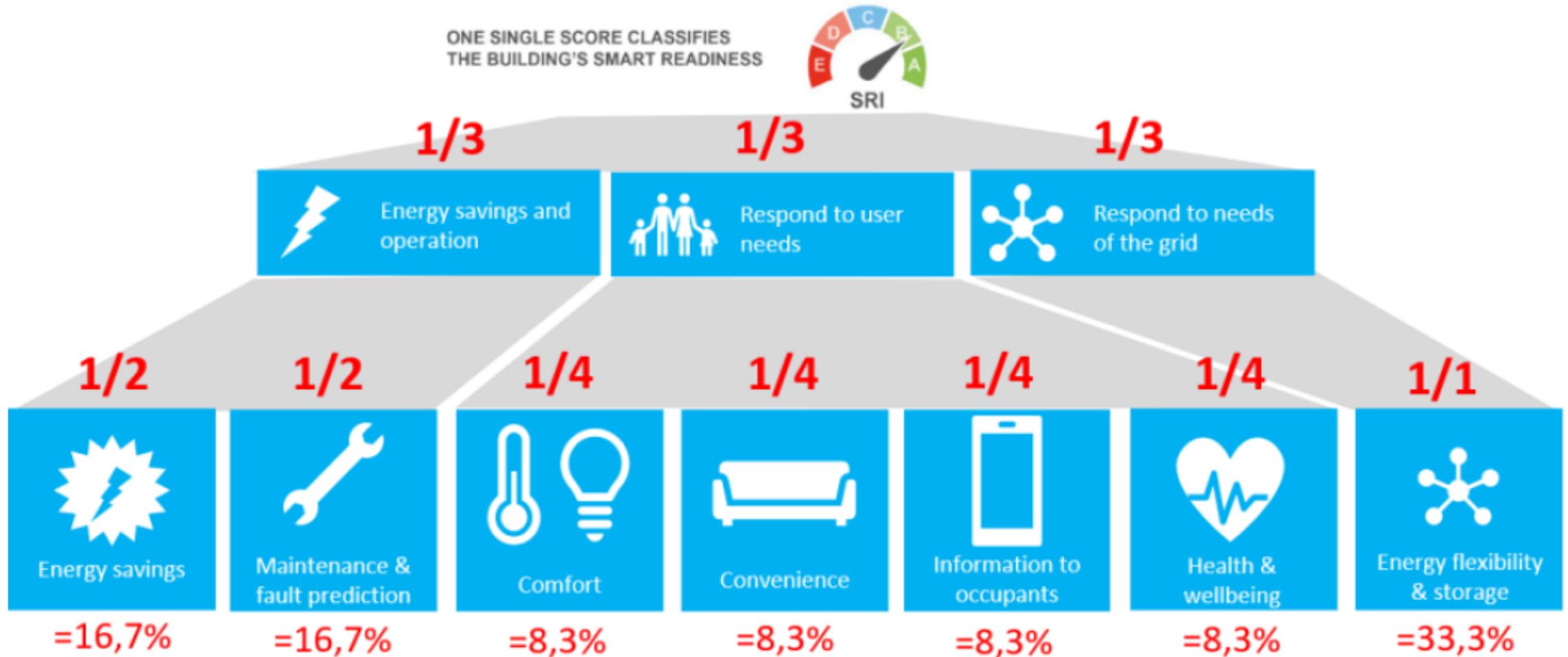


STEP 1:  
FIXED WEIGHTS

STEP 2:  
EQUAL WEIGHTS

STEP 3:  
ENERGY BALANCE WEIGHTS (depend on climate zone)

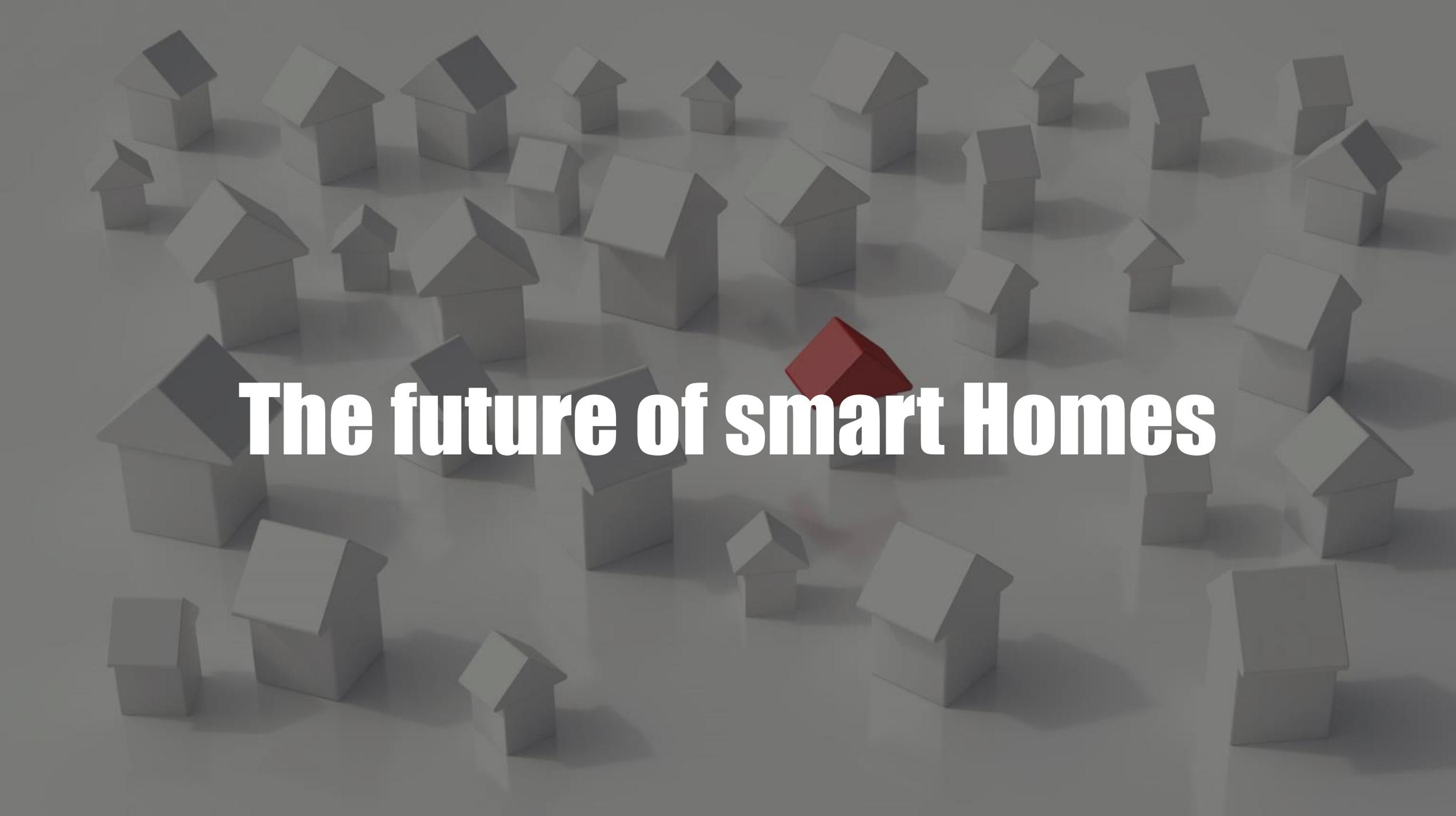
# SRI



# SRI

Matrix showing SRI scores by domain and impact criterion, aggregate scores per impact criterion and the overall SRI score

		IMPACTS						SRI	
		 Energy efficiency	 Maintenance and fault protection	 Comfort	 Convenience	 Health and well-being	 Information to occupants		 Energy flexibility & storage
<b>Total</b>		<b>39%</b>	<b>18%</b>	<b>60%</b>	<b>71%</b>	<b>48%</b>	<b>59%</b>	<b>0%</b>	<b>42%</b>
DOMAINS	 Heating	32%	18%	62%	55%	24%	74%	0%	
	 Sanitary hot water	17%	0%	45%	70%	67%	83%	0%	
	 Cooling	65%	51%	78%	72%	61%	55%	0%	
	 Controlled ventilation	41%	0%	55%	60%	34%	44%	0%	
	 Lighting	85%	14%	90%	100%	83%	15%	0%	
	 Dynamic building envelope	10%	0%	31%	56%	22%	46%	0%	
	 Electricity	10%	0%	-	-	-	68%	0%	
	 Electric vehicle charging	-	38%	-	82%	-	84%	0%	
	 Monitoring and control	52%	43%	62%	72%	45%	64%	0%	

A 3D rendering of a neighborhood of houses, with one house in the center highlighted in red. The houses are simple, blocky structures with gabled roofs, arranged in a scattered pattern on a light gray surface. The lighting creates soft shadows, giving the scene a sense of depth. The red house is positioned slightly to the right of the center, standing out from the rest of the gray houses.

# **The future of smart Homes**



# SMART HOME

# SMARTNESS e HUMAN IN THE LOOP



**SMART BUILDING**



**SMART USER**

# ADVANTAGES AND DISADVANTAGES



**Adaptability:** Encourages an iterative design based on user testing and feedback.

**Innovation:** Directly addresses user problems and needs.

**Human Touch:** Puts users at the center, emphasising empathy and understanding of their experiences.

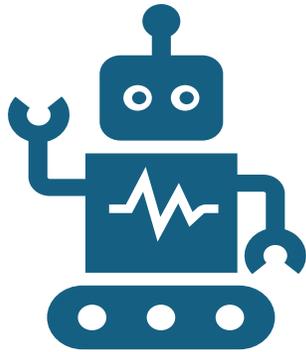


**Subjectivity:** User preferences may not always align with the overall project goals.

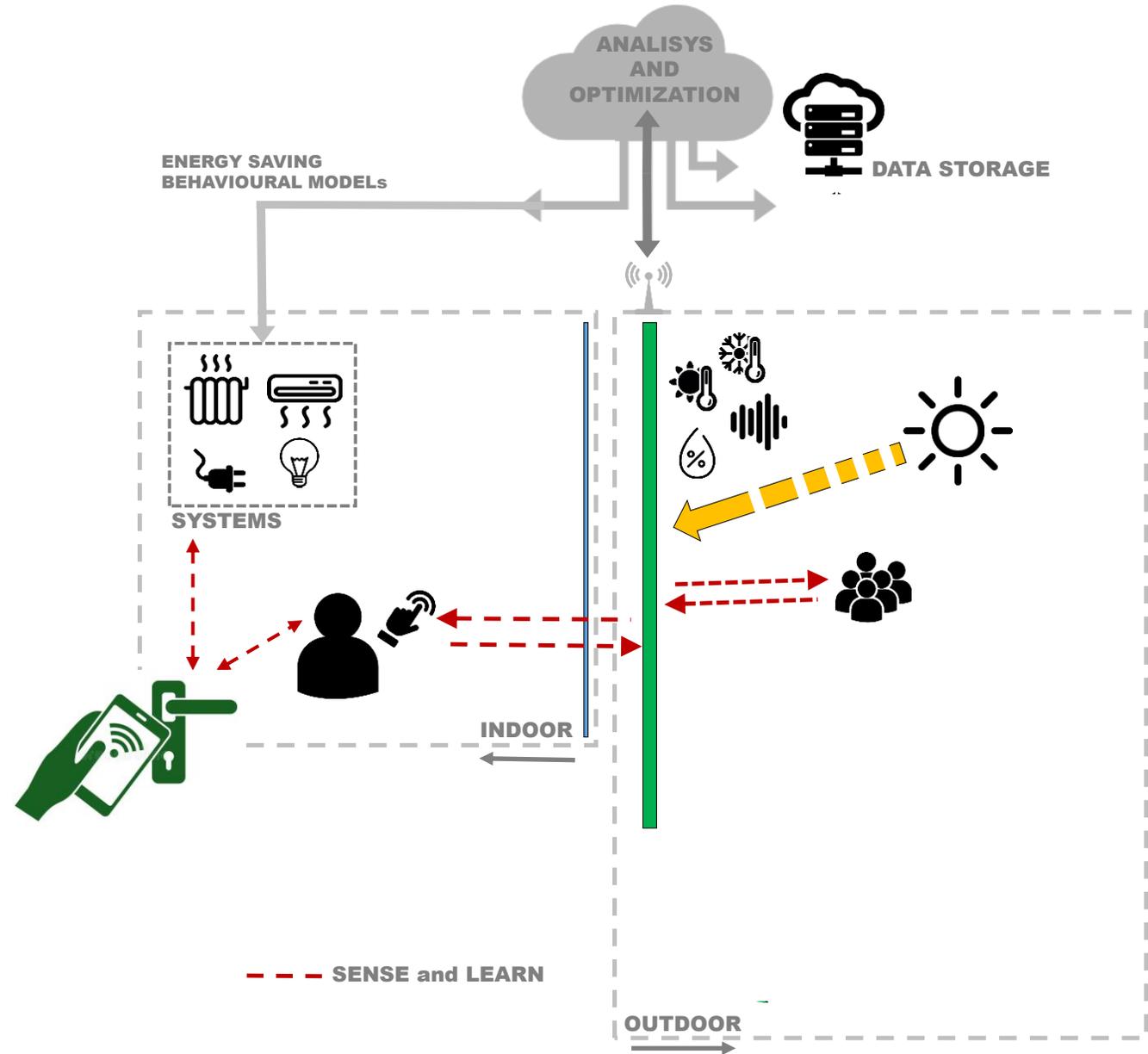
**Representativeness:** Difficulty in capturing the varied needs of a diverse user population – Baseline definition

**Scalability:** Scaling the user-centered approach requires robust methodologies and resources.

# HUMAN in THE LOOP



**AI personal assistants**



# HUMAN in THE LOOP

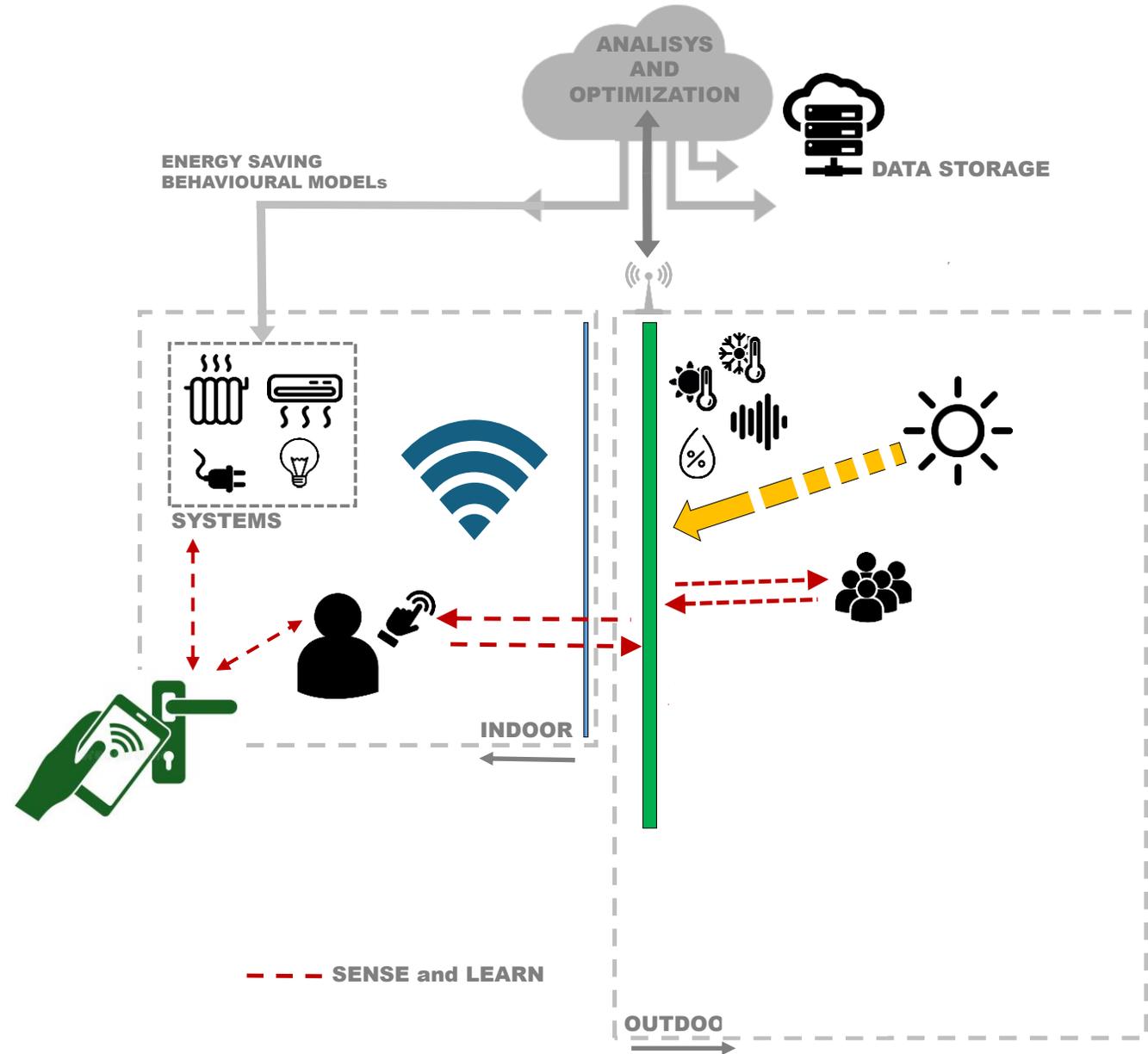


5G and connectivity



**FACT**

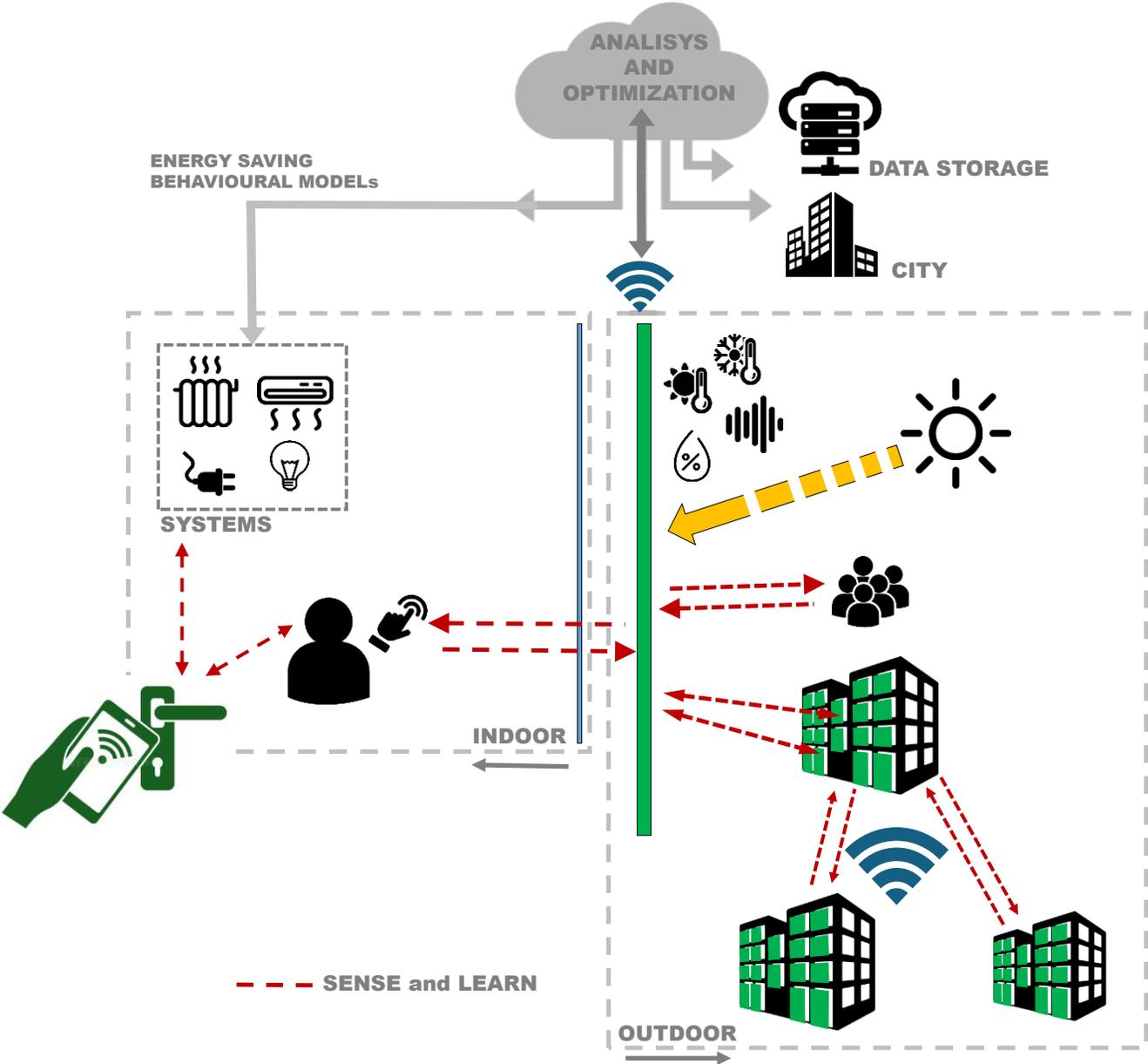
SWEDISH TELECOM GIANT ERICSSON PREDICTED THAT 5G INTERNET WILL COVER UP TO 65% OF THE WORLD'S POPULATION BY THE END OF 2025.



# HUMAN in THE LOOP



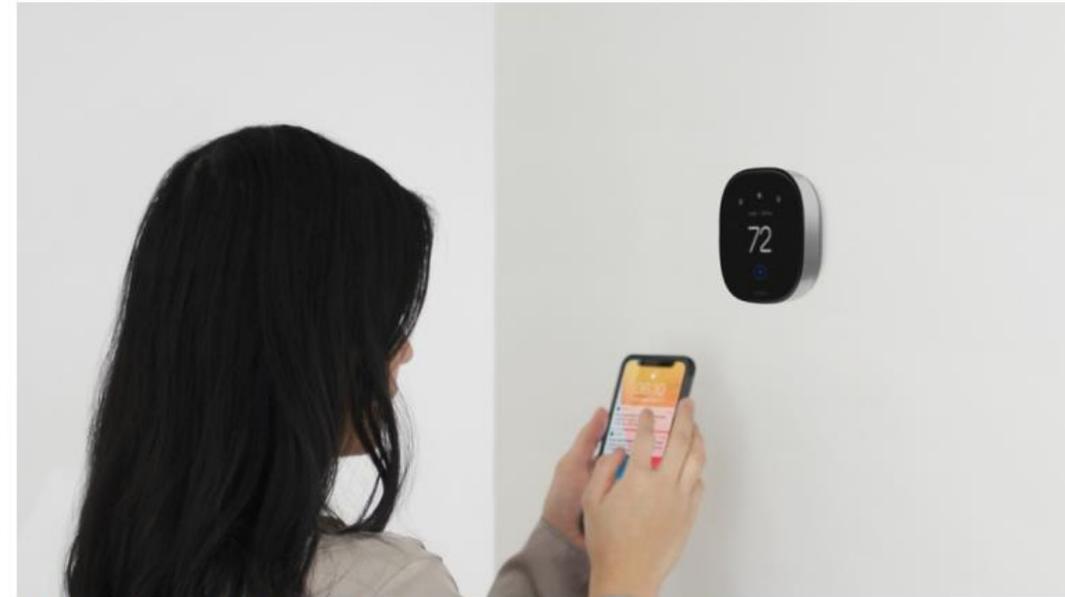
**Smart cities ->  
Smart homes in a  
urban smart city  
+ Grid and Micro  
Grid**





# IN ITALY\*

- Only **9% of people** in Italy are aware of what a smart building is and are unfamiliar with the potential benefits.
- **Thermostats** are the most recognized smart technology among users.
- **85%** have interacted with at least one smart technology.
- Most interactions were with **stand-alone devices**, not integrated into a structured, system-wide approach.



Ecobee Smart Thermostat (Credit: Ecobee)



SimpliSafe Home Security System (Credit: Zlata Ivelva)

# TAKE AWAY

- Highlight the **return on investment** and financial benefits of smart home systems.
- Emphasize **simplicity**; benefits should be clear and immediately understandable to users.
- Smart home users prioritize **privacy, trust, usability**, and overall utility of the systems.
- Customers value convenience, efficiency, and connectivity through **automation, security, and energy-saving technologies**.
- Explore the integration of emerging technologies like microcontrollers, **5G, and AI** to enhance smart home capabilities.
- Potential growth in developing systems to aid and support **elderly** residents, addressing safety and independence.
- Stay updated with **new regulations** on energy efficiency, which drive the adoption of smarter, more sustainable technologies.

# THANK YOU!

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engineering Department - Politecnico di Milano*

*LinkedIN:[AgMainini](#)*



**ADD ME TO YOUR CONTACTS**

**DISCUSSION:** THE SMART HOME MARKET ON THE EUROPEAN CONTINENT HAS BEEN DEVELOPING SIGNIFICANTLY SLOWER COMPARED WITH USA AND UK. WHY?\*

## **Regulatory Hurdles**

### **Strict Data Privacy Laws**

General Data Protection Regulation (**GDPR**)

### **Diverse Certification Requirements**

Varying standards across countries

### **Legal Barriers**

Complex compliance processes

\*A tentative scheme

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An european strategy  
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The added value is in  
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## Market Fragmentation

### Multiple Countries

Different **languages, cultures, regulations**

### Challenges in Unified Strategy

Complicates **marketing** and **sales**

Need for **multilingual support** Increased  
development costs and **complexity**

\*A tentative scheme

**DISCUSSION:** THE SMART HOME MARKET ON THE EUROPEAN CONTINENT HAS BEEN DEVELOPING SIGNIFICANTLY SLOWER COMPARED WITH USA AND UK. WHY? \*

### **Cultural attitudes toward privacy**

Higher concern for **privacy** and **data security**

**Skepticism** toward data-collecting devices

### **Economic disparities**

Variations in **disposable income**

Limited investment in **non-essential technologies**

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### **Infrastructure “inconsistencies”**

Variability in **broadband availability???**