

What is a House?

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A house is a machine for
living in.

— LE CORBUSIER



The Villa Savoye by Le Corbusier, image by End User (CC BY-ND 2.0)

What is a House?

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What is a Home?

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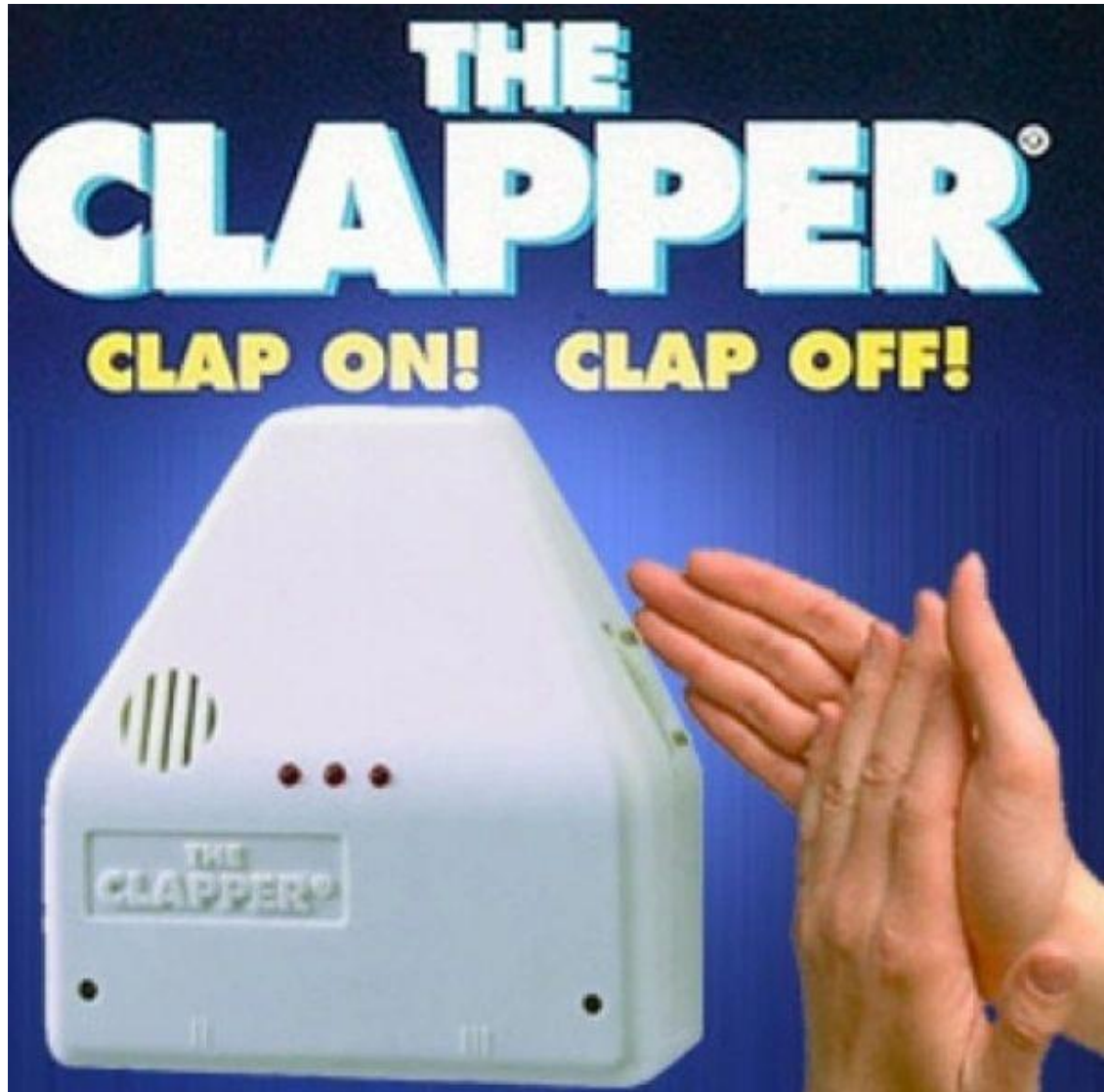
— LE CORBUSIER



What is a Home?

home: |hōm| - *n.*
a place where one lives;
an environment affording
security and happiness; a
valued place considered a
refuge or place of origin.

Which kind of Smartness are we searching for?



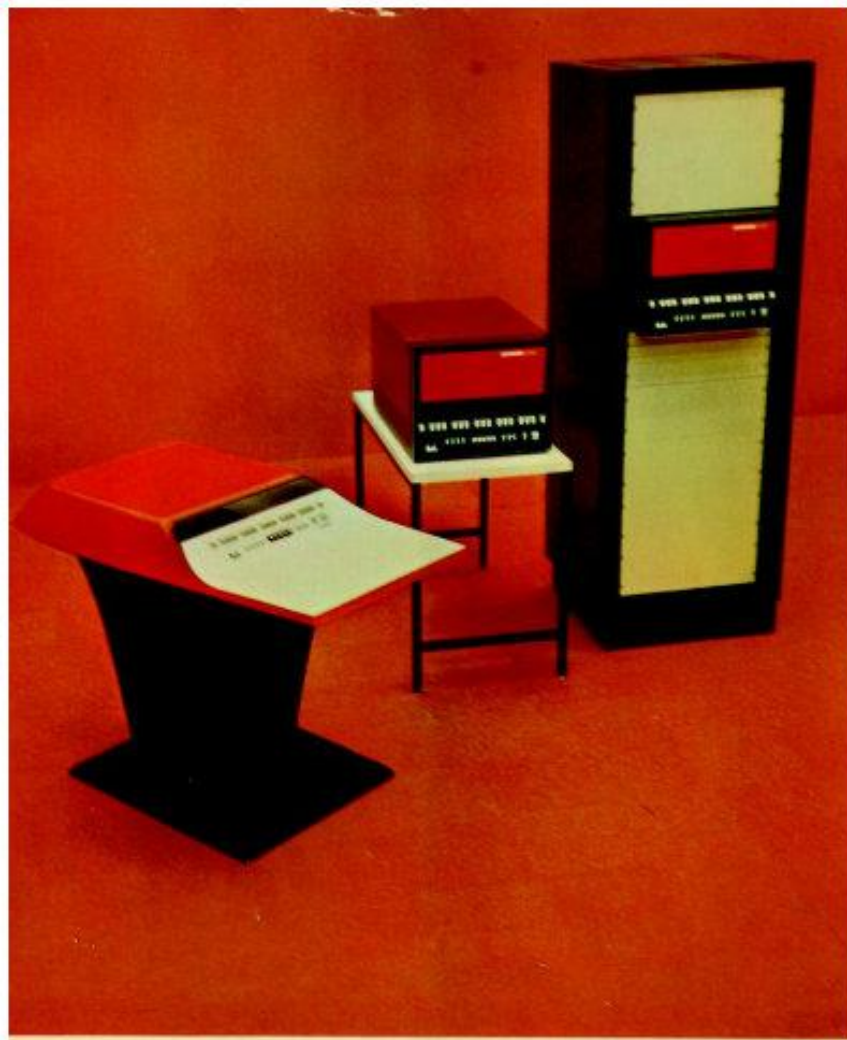
www.asseenontv.com -



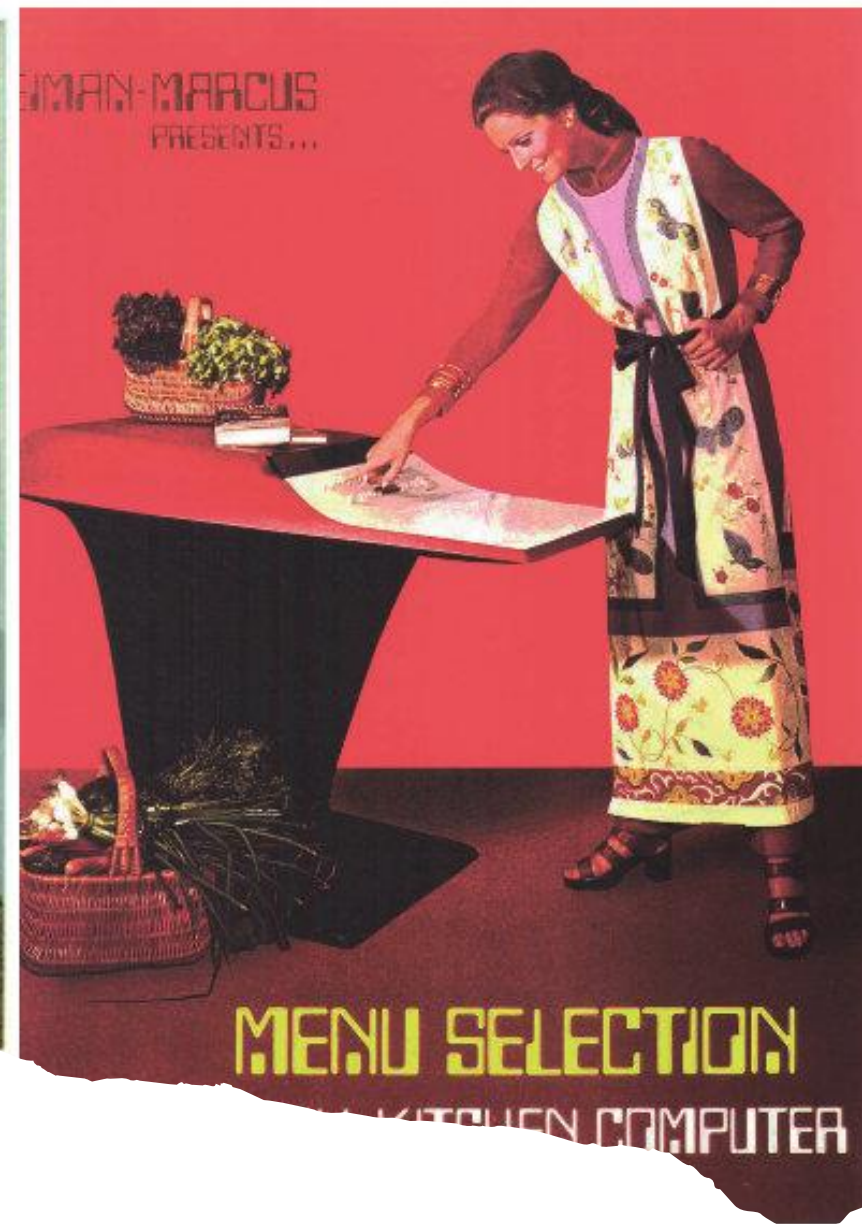
X10 home automation system

Reddit r/homeautomation

Me...In the 80's



Honeywell COMPUTER CONTROL



Honeywell Kitchen Computer

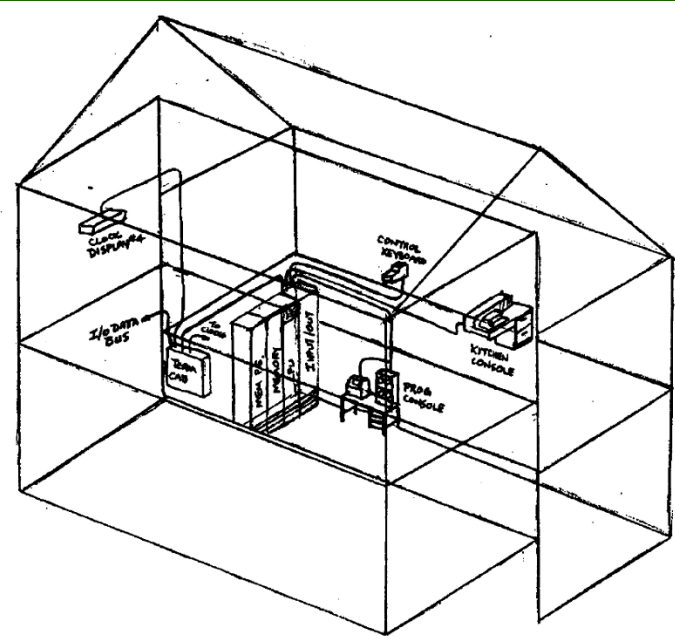
[The device nobody Bought – Pinterest]

<https://historyofinformation.com/detail.php?entryid=1052>

ECHO IV - 1966



DID YOU
KNOW?



ECHO- IV SYSTEM DIAGRAM

In **1966**, Westinghouse engineer **Jim Sutherland** created the **ECHO IV**, which was the first true home automation device, controlling temperature and appliances, and allowing for inputting and later retrieval of shopping lists, recipes, and other family memos.



THE BUSINESS AS IS TODAY

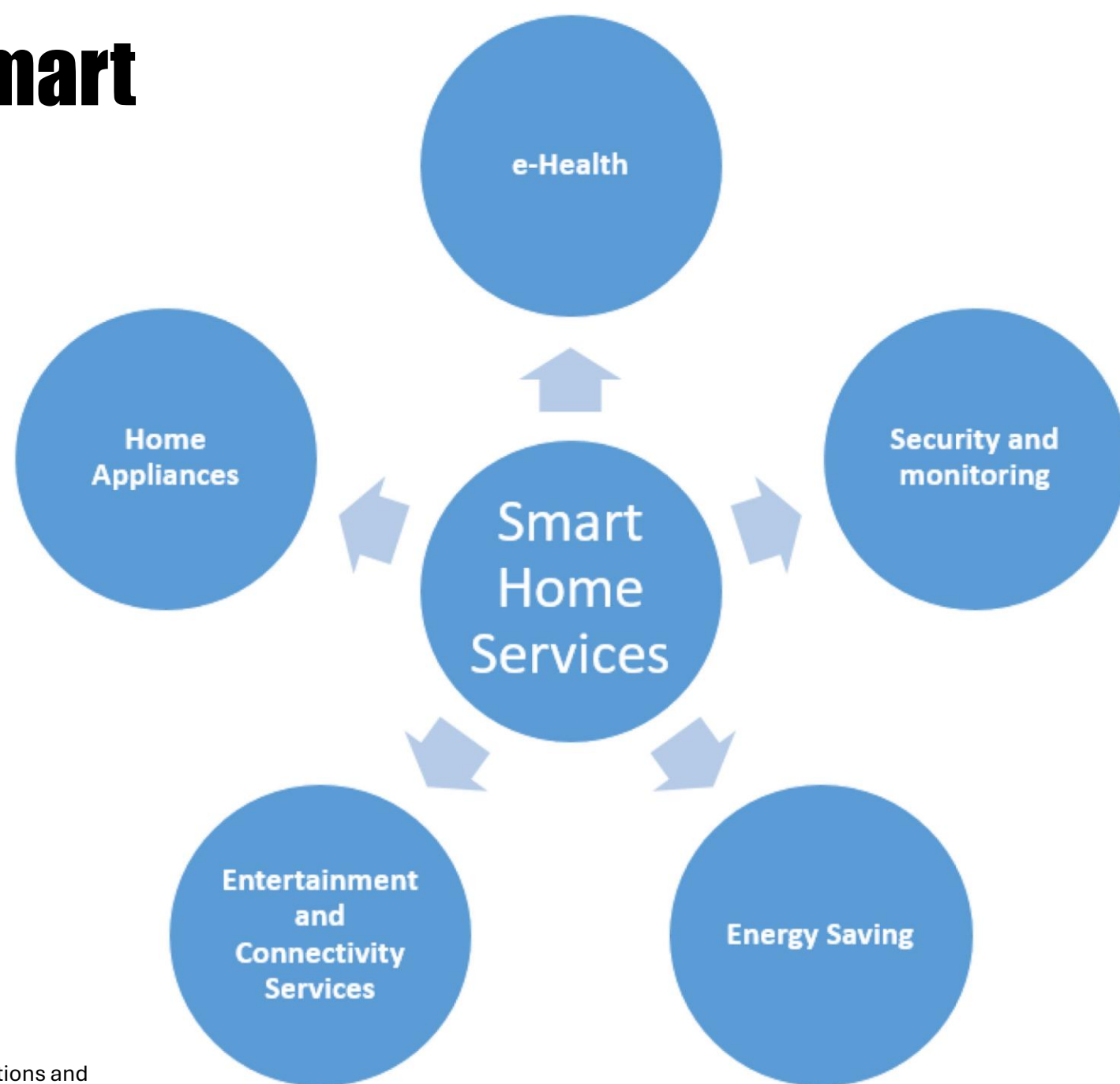


Which is the definition of a Smart Home?

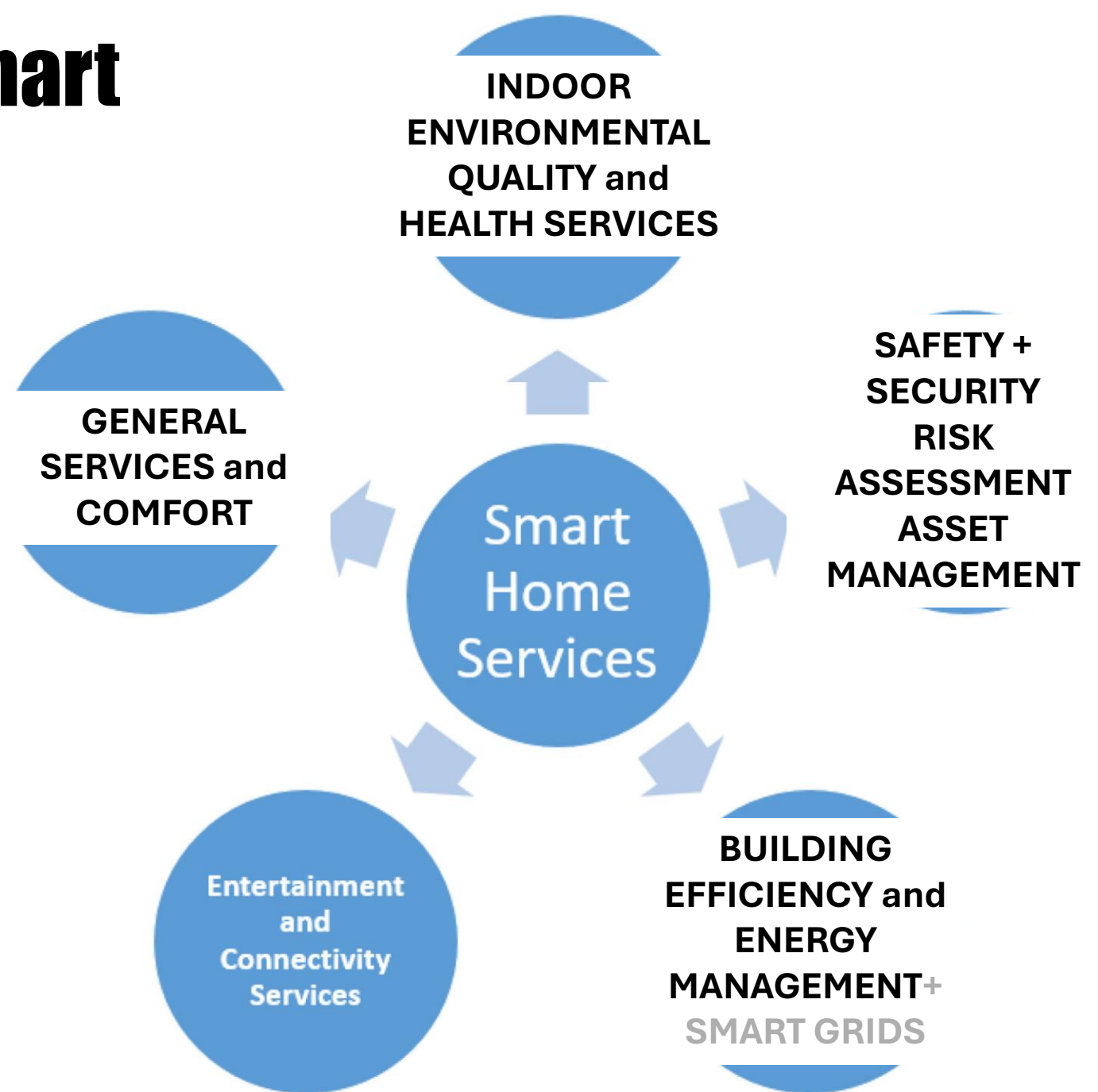
«A home equipped with appliances that can be **controlled remotely** using a device connected to the **internet**»



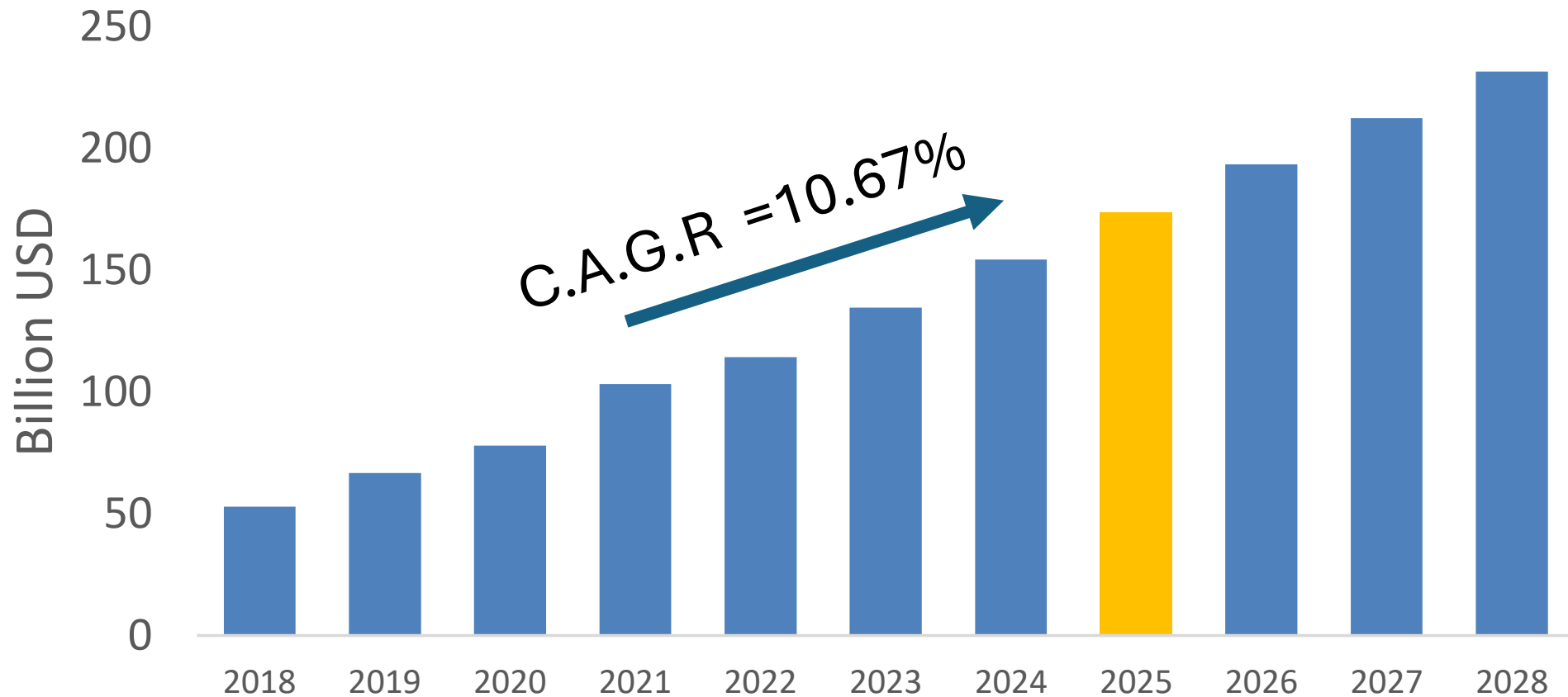
Which are the Main smart home services



Which are the Main smart home services

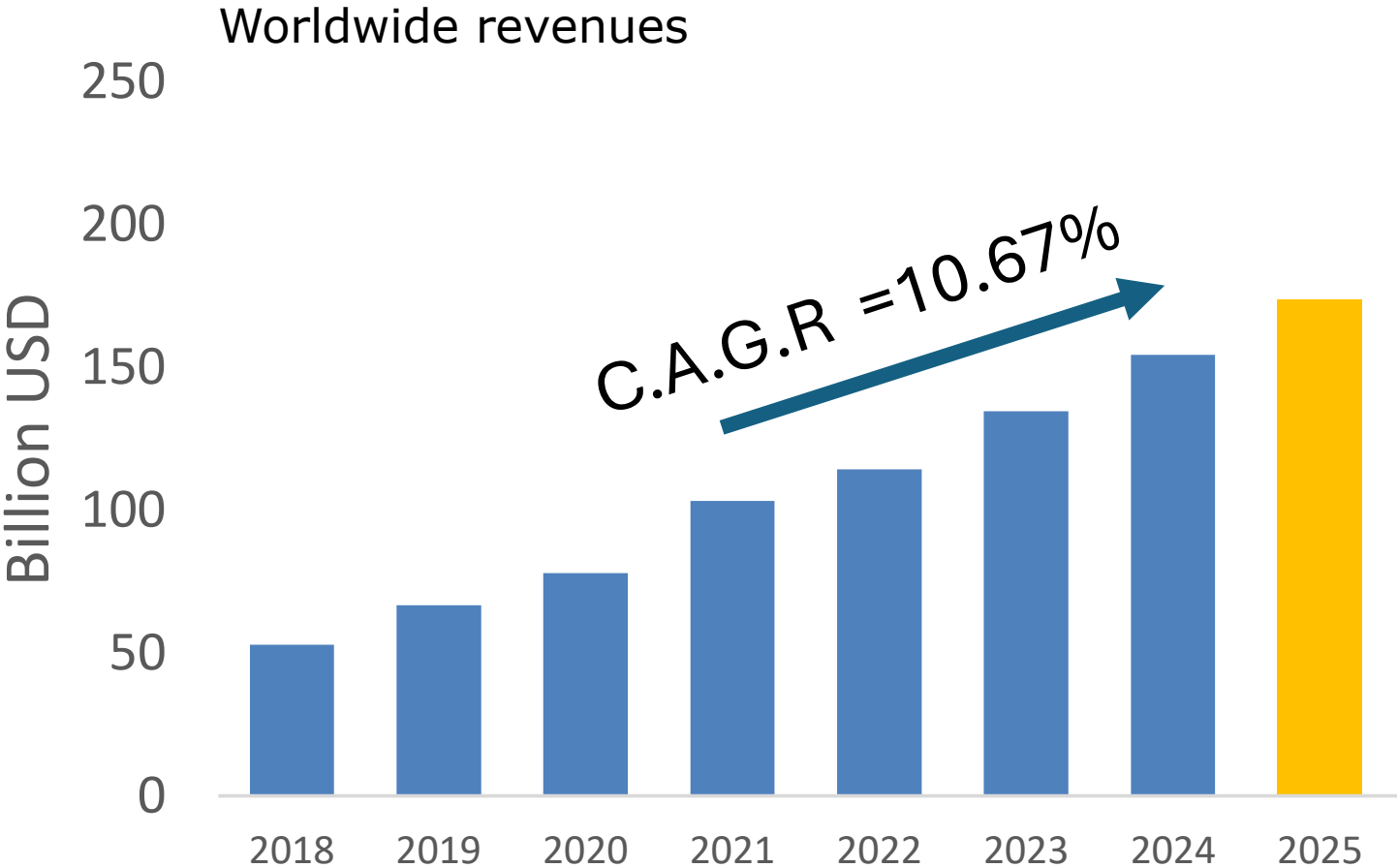


THE MARKET



Household penetration will be 18.9% in 2024 and is expected to hit 33.2% by 2028.

THE MARKET



REVENUES SHARE

Energy Management	7%
Comfort & Lighting	9%
Home Entertainment	10%
Security	15%
Control & Connectivity	21%
Smart Appliances	38%

Biggest Player Worldwide: USA, China

Biggest Player in Europe: Germany

Household penetration will be 18.9% in 2024 and is expected to hit 33.2% by 2028.

TRENDS



Connected security systems, smart appliances, and customizable smart lighting. **Focus on home security** and energy savings.



Emphasis on **sustainability and energy efficiency** with smart thermostats, energy monitoring devices, and solar panels. Growing interest in smart solutions for **elderly independent living**.



Driven by urbanization and a growing middle class, with a focus on **convenience and comfort**. Rising demand for smart entertainment systems, robotic vacuums, and smart kitchen appliances.

MAIN COMPONENTS OF A SMART HOME

- Smart locks
- Voice assistants
- Smart security systems
- Smart Thermostats, Lighting, window opening
- Connected appliances








MAIN COMPONENTS OF A SMART HOME

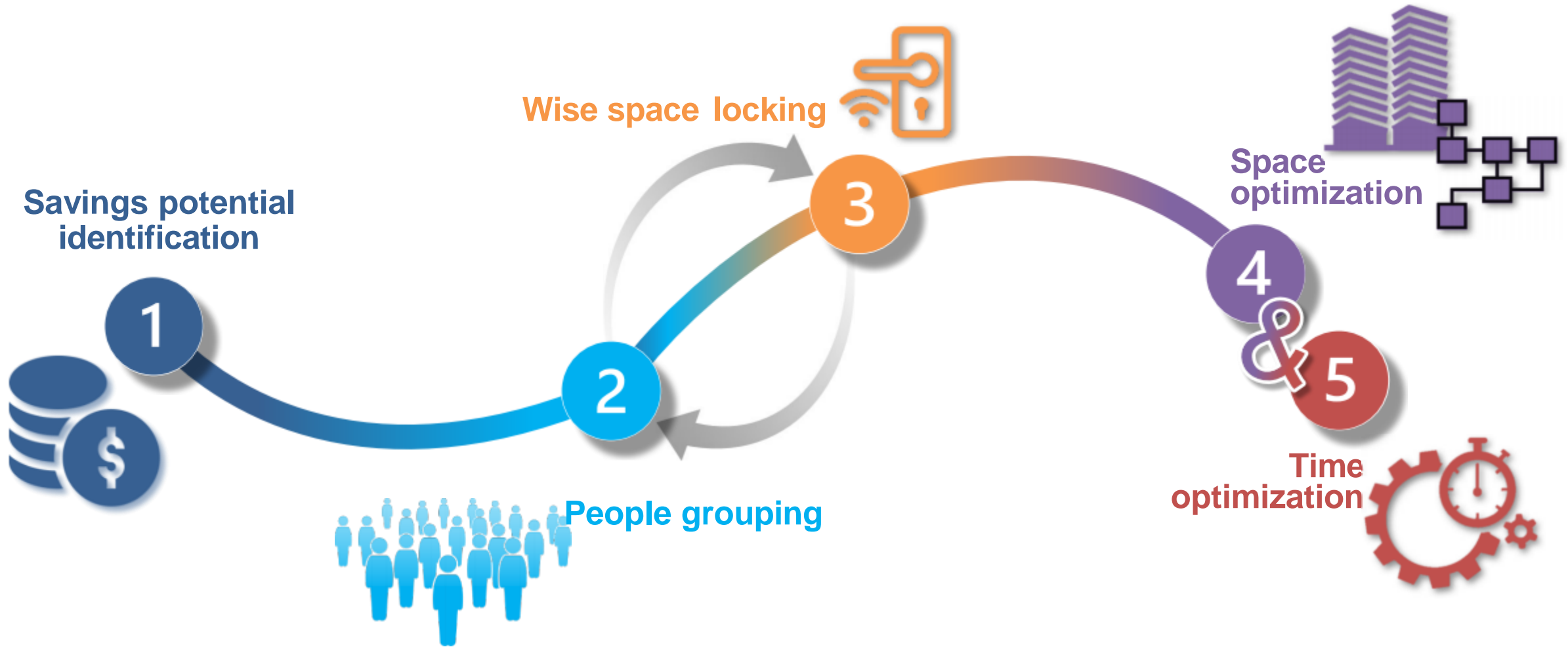
- Smart locks
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Smart Home
Opportunities

OPPORTUNITIES

- Smart locks →  Remote management via app and AI Driven automation
- Voice assistants →  Natural Language Processing
- Smart security systems →  Facial Recognition and Bio + Real time monitoring and AI driven Predictive security
- Smart Thermostats, Lighting, window opening →  Machine Learning for energy optimization and data analytics
- Connected appliances →  Real time and remote monitoring – Link with BIM

FROM SMART LOCK TO WISE LOCK



OPPORTUNITIES

- Smart locks →



Remote management via app and AI Driven automation

- Voice assistants →



Natural Language Processing

- Smart security systems →



Facial Recognition and Bio + Real time monitoring and AI driven Predictive security

- Smart Thermostats,
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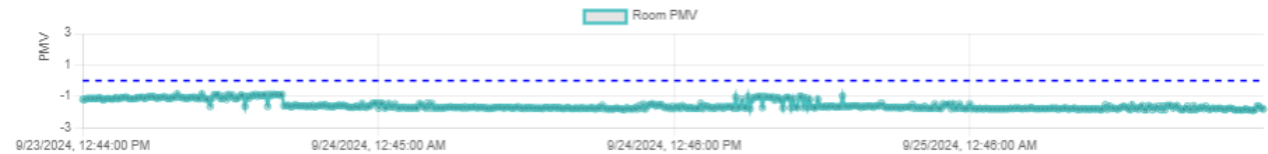
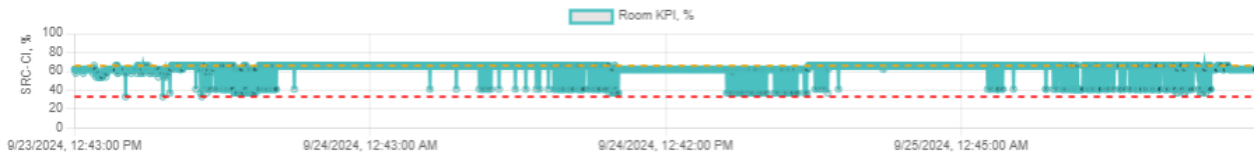
Machine Learning for energy optimization and data analytics

- Connected appliances →

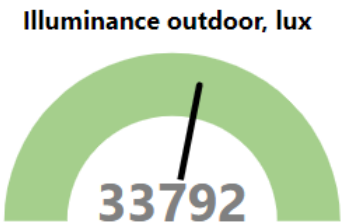
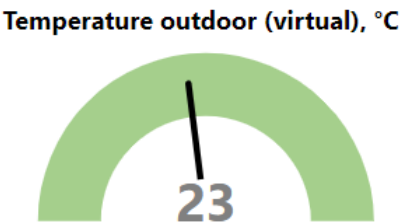
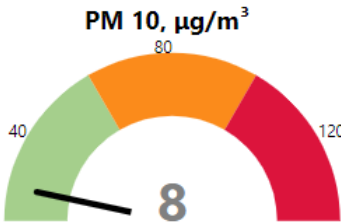
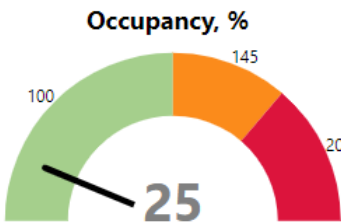
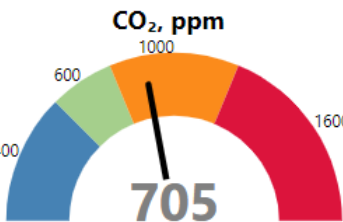
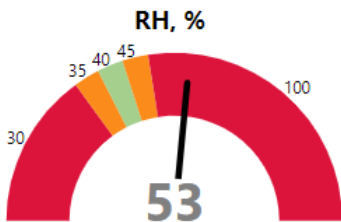
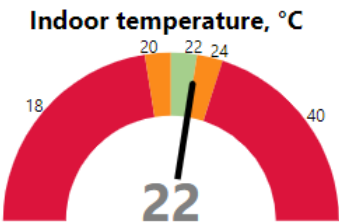


Real time and remote monitoring – Link with BIM

LIVING LAB IEQ DASHBOARD @DABC



Current Room KPI (SRC-CI): 62% ⓘ





Filters



Assets



Files



Docs



Systems



Connections



Spaces



Users



Streams



History



Inventory



STREAMS

Grid

Charts

Thresholds

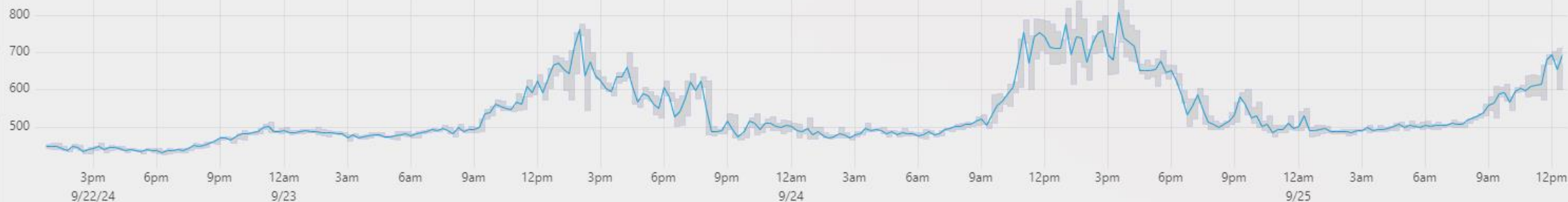
:

✖

Visualization of historic stream data limited to 14 days for this facility. [Learn about upgrading.](#)

co2_indoor (ppm) [Window sensor](#) (System Panel)

22 set 2024 - 25 set 2024



Time: --

Min: --

Max: --

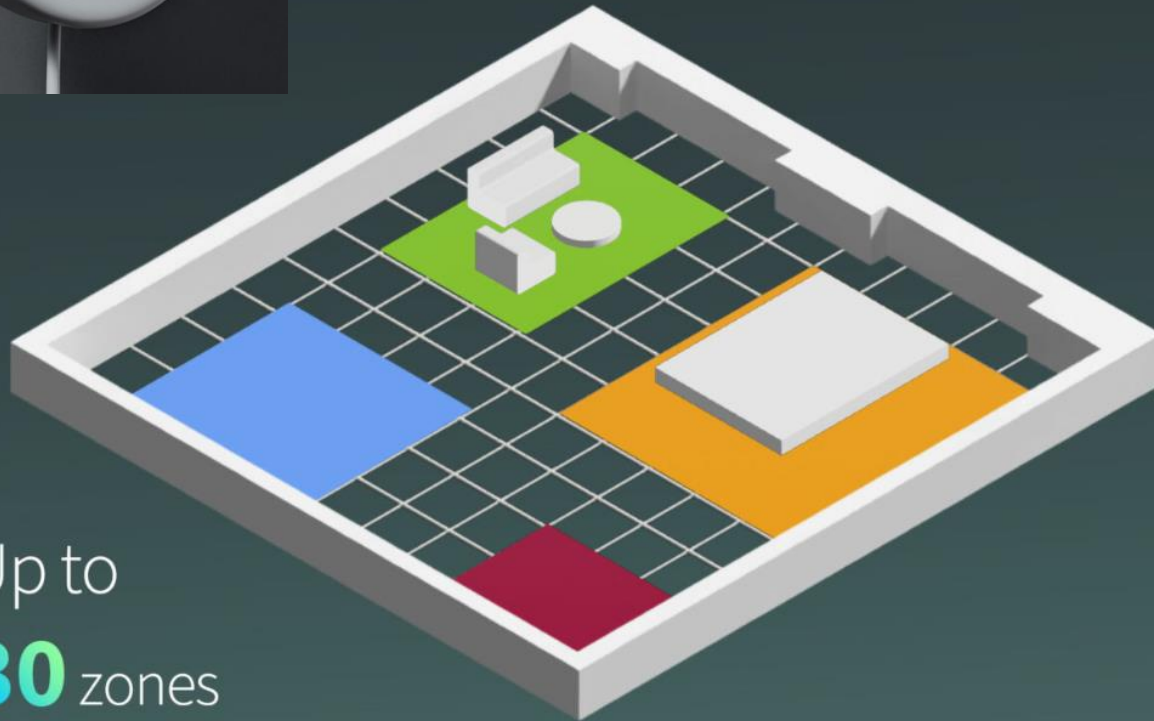
Average [15m]: --

©SEEDLAB @DABC @POLIMI

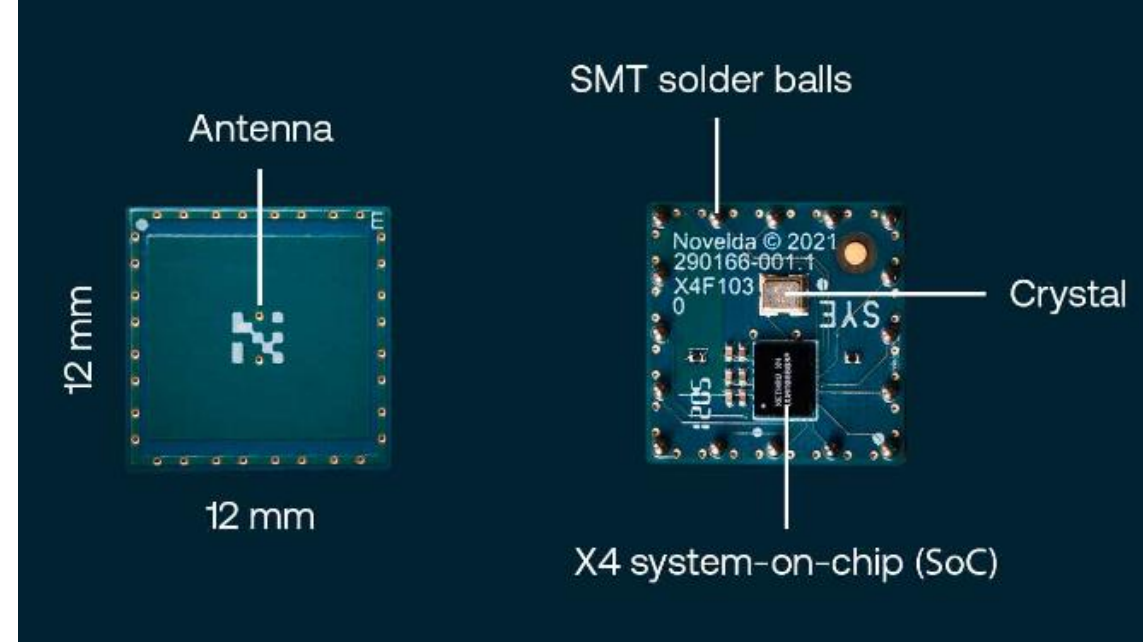
OPPORTUNITIES



<https://www.aqara.com/> FP2 Radars Sensor

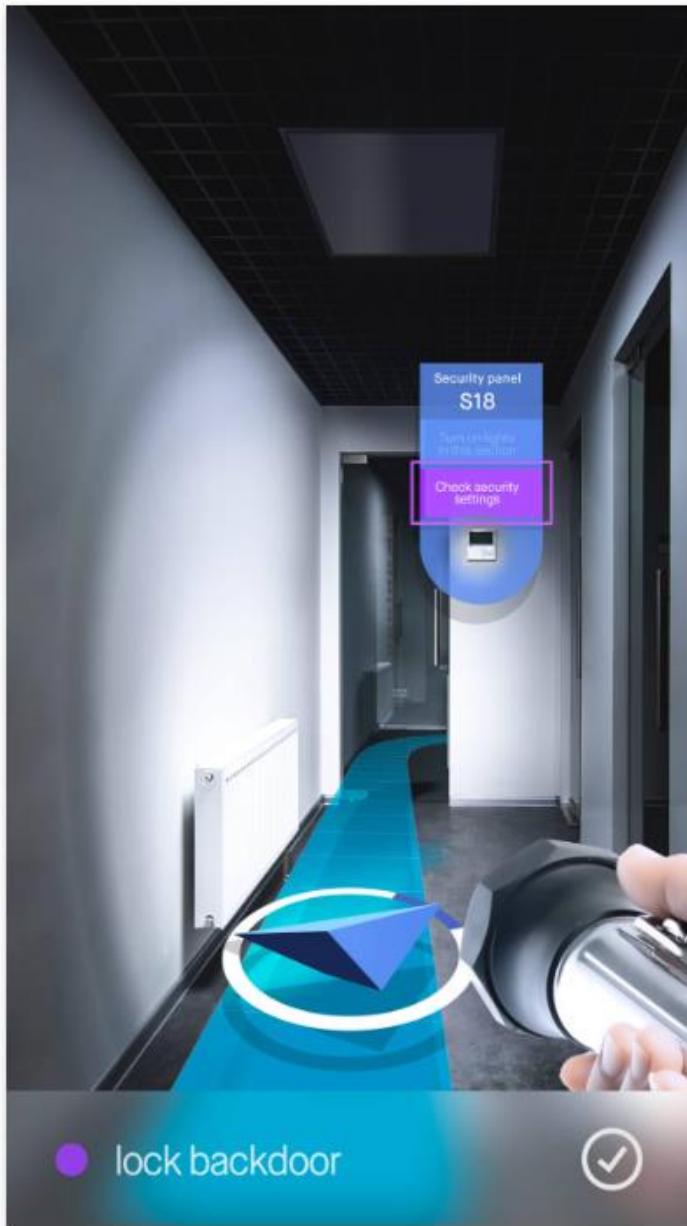


Up to
30 zones
320 cells



NOVELDA UWB Occupancy Sensor – Novelda.com
Up to 3.5 m radius for detection

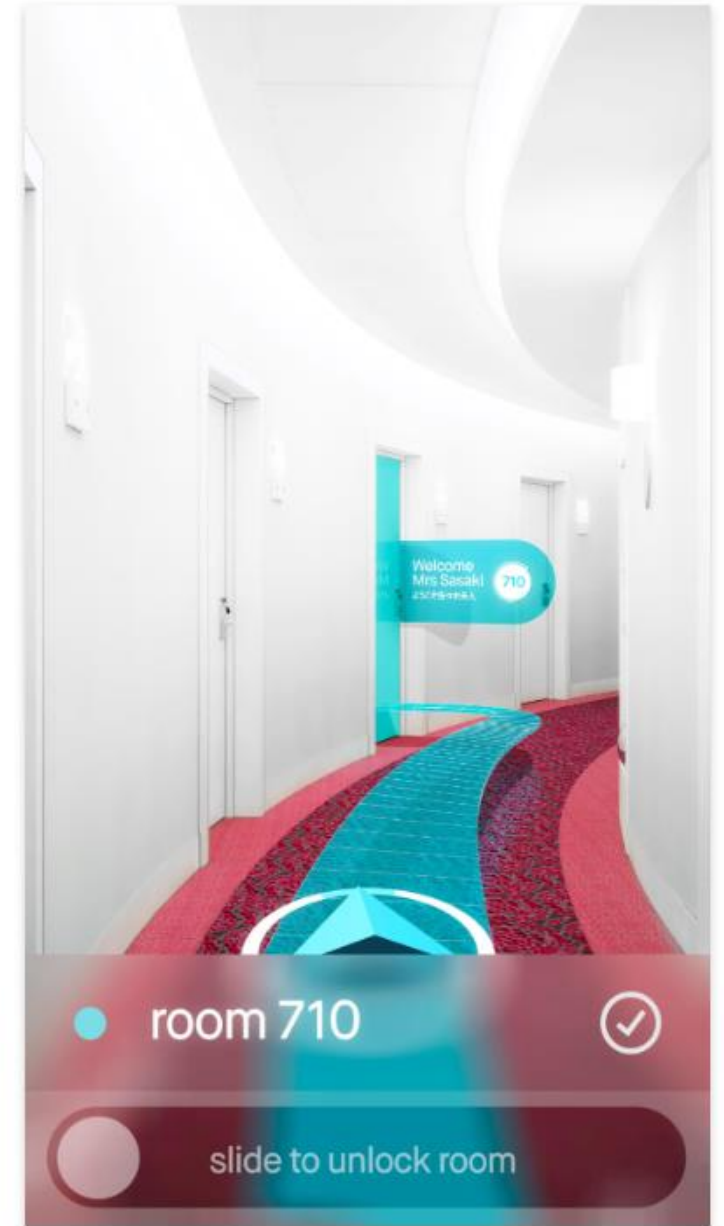
- Frequencies: 30-300 GHz (1-10 mm wavelengths).
- High resolution and precision for detailed detection.



Security



Warehouse



Hotel www.tangar.io

CHALLENGES



Security and
vulnerability
[cybersecurity ->
Passwords updates
and SW updates]



Data privacy -> GDPR
and compliance
(i.e. personal data and
user position)



Cost Benefits and
affordable solution



Interfaces and
Complexity ->
Crossing the chasm

OPPORTUNITIES (and Challenges)







International Journal of Human-Computer
Studies

Volume 147, March 2021, 102571



Older adults' perspectives of smart home technology: Are we developing the technology that older people want?

Abir Ghorayeb¹  , Rob Comber² , Rachael Gooberman-Hill¹ 

Share of population that are aged 65 years and older in European countries in 2023

European Union average 21.3 %

OPPORTUNITIES (and Challenges)







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European Union average 21.3 %

- Gradual adoption & customization
- **User control over Data and Privacy**
- **Non-Intrusive**, aesthetic sensor Design
- Prefer sharing data with Professionals
- **Balance automation with User Interaction**
- Include social and engagement features (gamification)
- Promote independence
- **Ensure trust, reliability, and Data Security**

OPPORTUNITIES (and Challenges)

Has set the following key targets for the construction sector by 2030:

- **60% reduction in emissions**
- 14% reduction in final energy
- 18% reduction in energy use for heating and cooling
- **Doubling** of the building renovation (from 1.5 to 3%) **rate.**



OPPORTUNITIES (and Challenges)

European Performance of Building Directive (EPBD) aims to introduce additional constraints regarding new constructions and renovations

“ZERO EMISSION BUILDINGS”



OPPORTUNITIES (and Challenges)

























- Reformed Energy Performance Certificates (EPC)
- Defines the concept of Zero emission building
- Introduces the Mandatory Minimum Energy Performance Standards (MEPS)



European
Commission

OPPORTUNITIES (and Challenges)

- Analyses show that **the smartness component is currently only partially considered** in the main sustainability certification mechanisms for buildings.
- This highlights the need to create a dedicated indicator like the **Smart Readiness Indicator**, which is still not widely adopted in Italy and Europe.

	SMARTNESS	SOCIAL	ENERGY
			
			
			
			
			
			

SRI - SMART READINESS INDICATOR

REGULATION (EU) 2020/2155 of 14 October 2020

Purpose: Rates and **communicates** the smart readiness of buildings to stakeholders like planners and operators.



*“Premises 13) The smart readiness indicator should allow to highlight the additional benefits from advanced smart technologies for building owners and users, for instance in terms of energy savings and preparedness to climate change, or in **terms of more inclusiveness and accessibility, comfort and well-being.**”*

SRI - SMART READINESS INDICATOR

REGULATION (EU) 2020/2155 of 14 October 2020

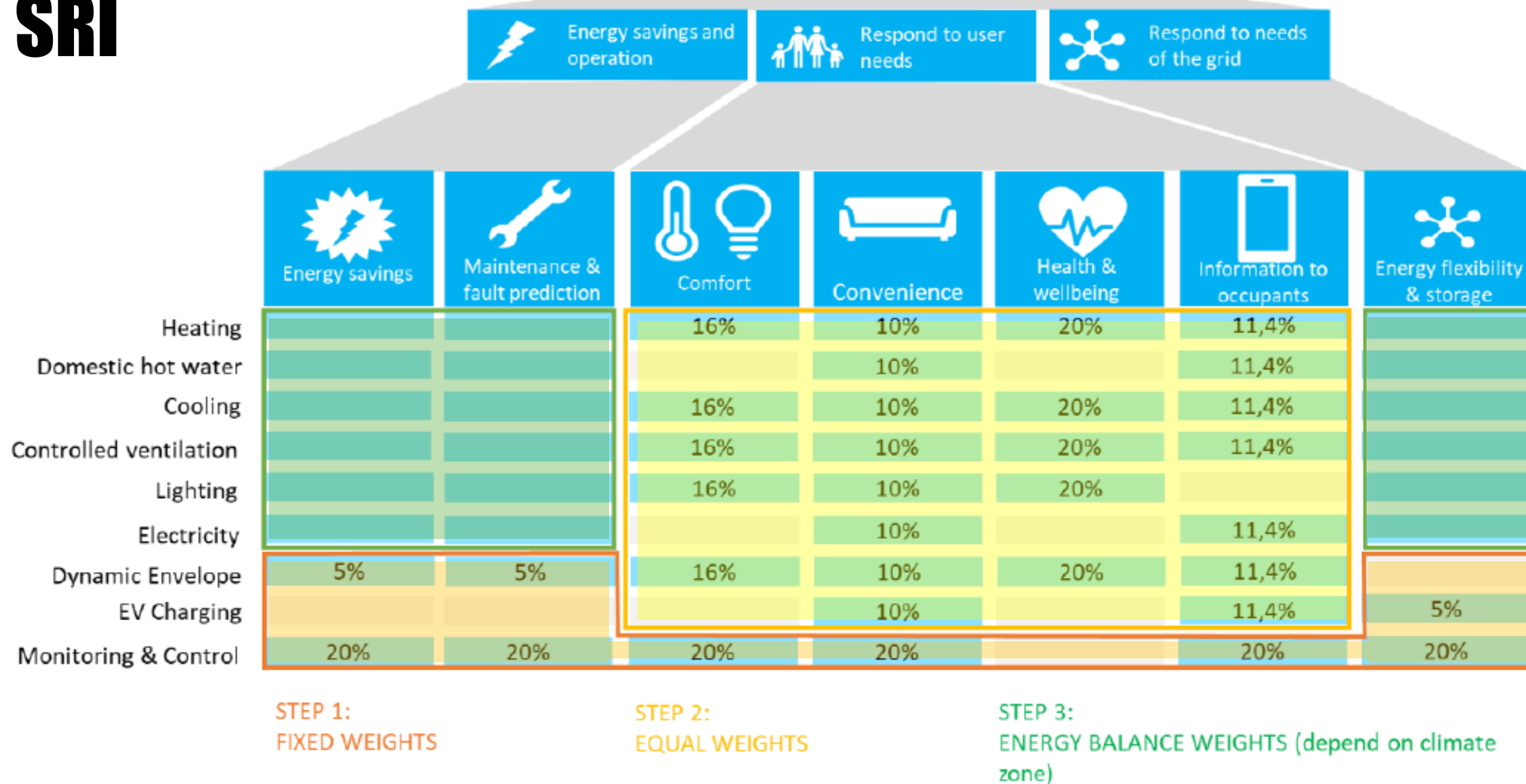
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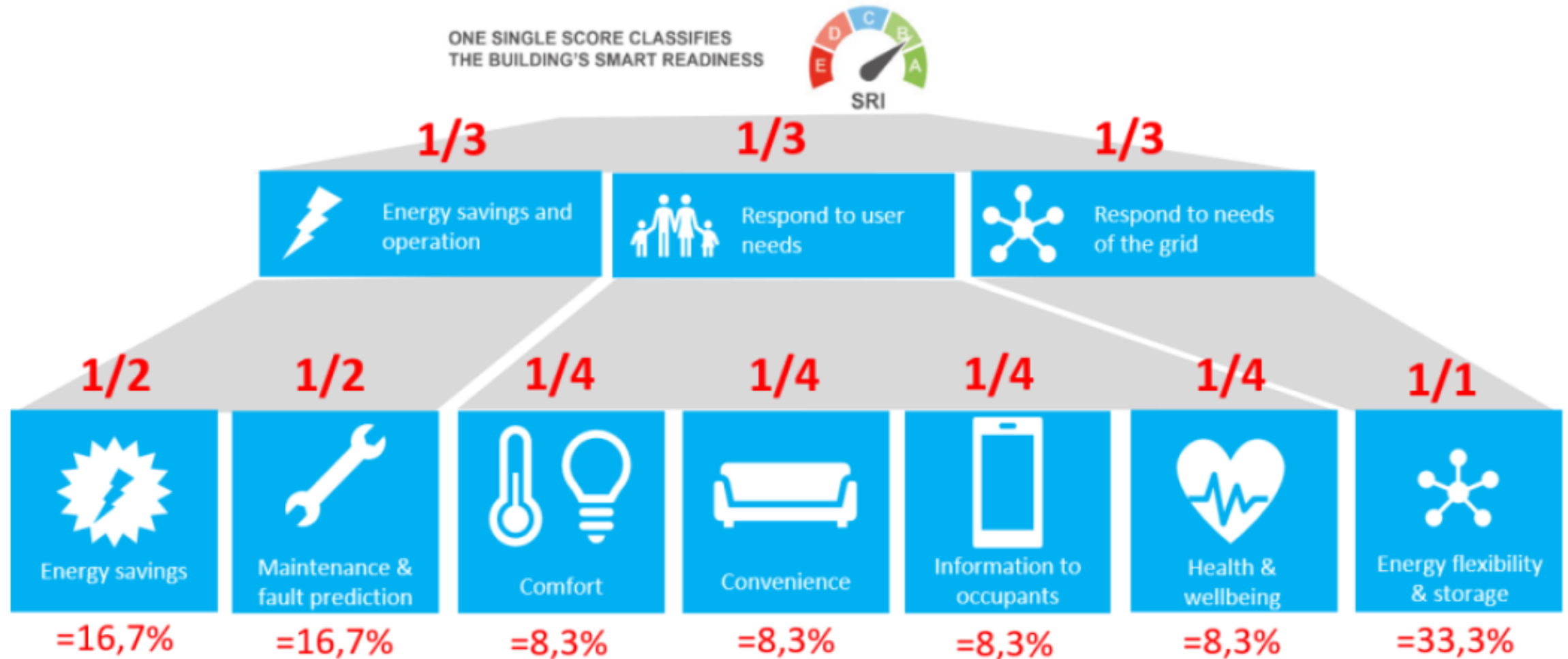
*“Article 4.1 The methodology for calculating the smart readiness indicator shall be based on the assessment of smart-ready services present or planned at design stage in a building or building unit, and of **smart-ready services that are considered relevant for that building or building unit.**”*

SRI

ONE SINGLE SCORE CLASSIFIES
THE BUILDING'S SMART READINESS



SRI



















SRI

Matrix showing SRI scores by domain and impact criterion, aggregate scores per impact criterion and the overall SRI score

DOMAINS

IMPACTS

	 Energy efficiency	 Maintenance and fault protection	 Comfort	 Convenience	 Health and well-being	 Information to occupants	 Energy flexibility & storage	SRI
Total	39%	18%	60%	71%	48%	59%	0%	42%
 Heating	32%	18%	62%	55%	24%	74%	0%	
 Sanitary hot water	17%	0%	45%	70%	67%	83%	0%	
 Cooling	65%	51%	78%	72%	61%	55%	0%	
 Controlled ventilation	41%	0%	55%	60%	34%	44%	0%	
 Lighting	85%	14%	90%	100%	83%	15%	0%	
 Dynamic building envelope	10%	0%	31%	56%	22%	46%	0%	
 Electricity	10%	0%	-	-	-	68%	0%	
 Electric vehicle charging	-	38%	-	82%	-	84%	0%	
 Monitoring and control	52%	43%	62%	72%	45%	64%	0%	



The future of smart Homes



SMART HOME

SMARTNESS e HUMAN IN THE LOOP



SMART BUILDING



SMART USER

ADVANTAGES AND DISADVANTAGES



Adaptability: Encourages an *iterative design* based on user *testing and feedback*.

Innovation: Directly addresses user problems and needs.

Human Touch: *Puts users at the center*, emphasising empathy and understanding of their experiences.

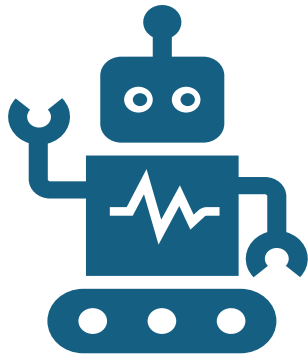


Subjectivity: User preferences may not always align with the overall project goals.

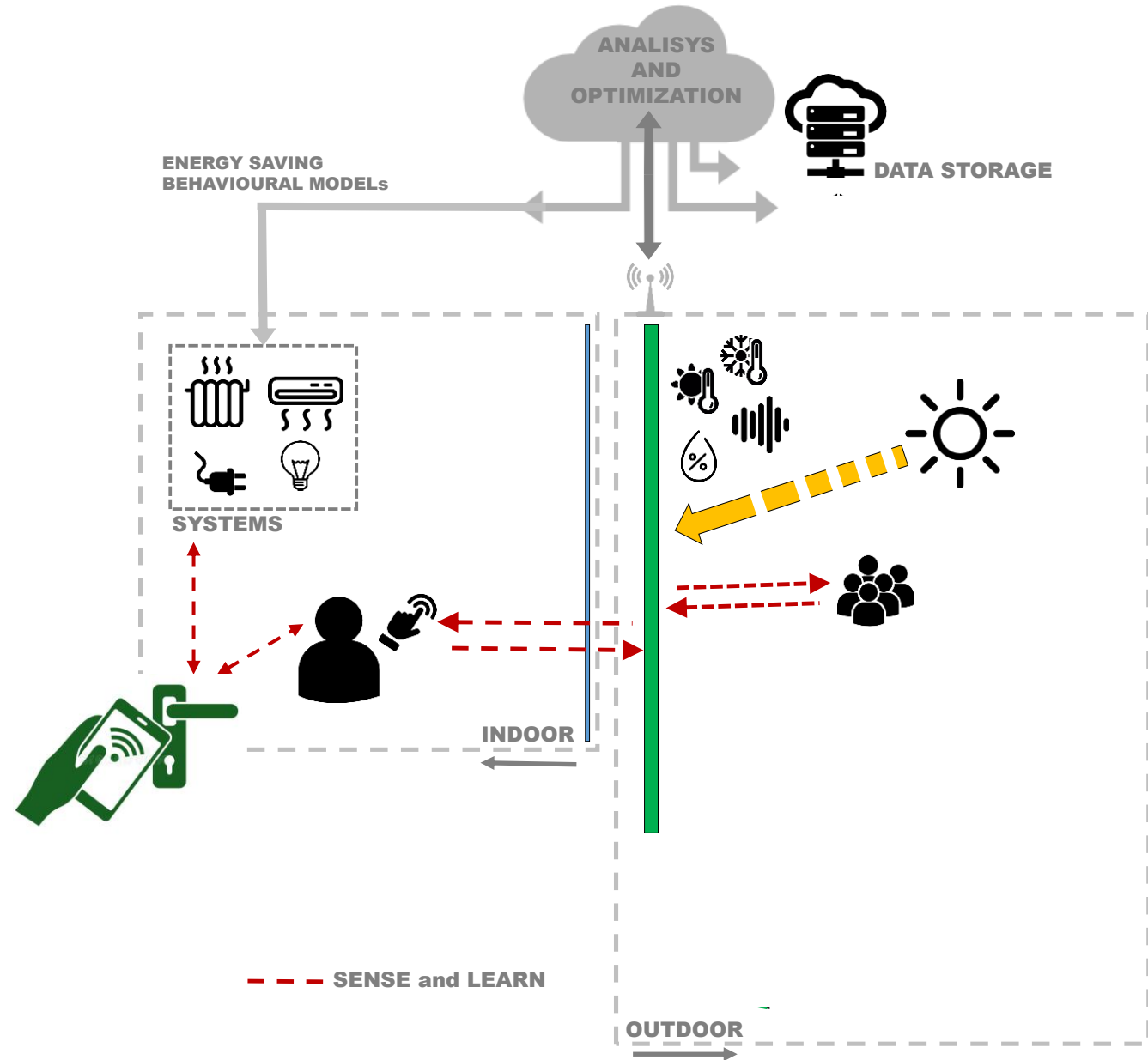
Representativeness: Difficulty in capturing the varied needs of a diverse user population – Baseline definition

Scalability: Scaling the user-centered approach requires robust methodologies and resources.

HUMAN in THE LOOP



**AI personal
assistants**



HUMAN in THE LOOP

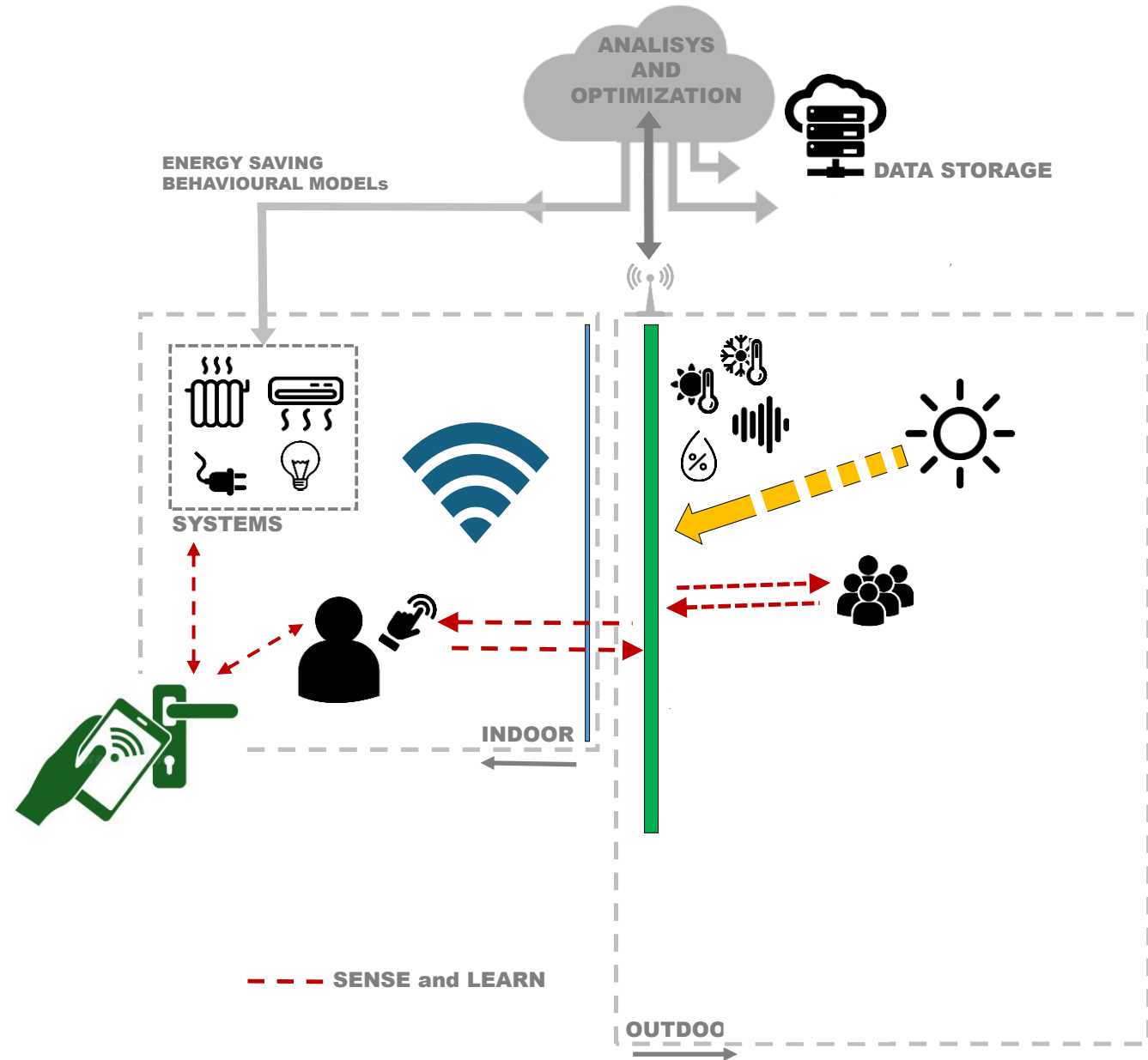


5G and connectivity



FACT

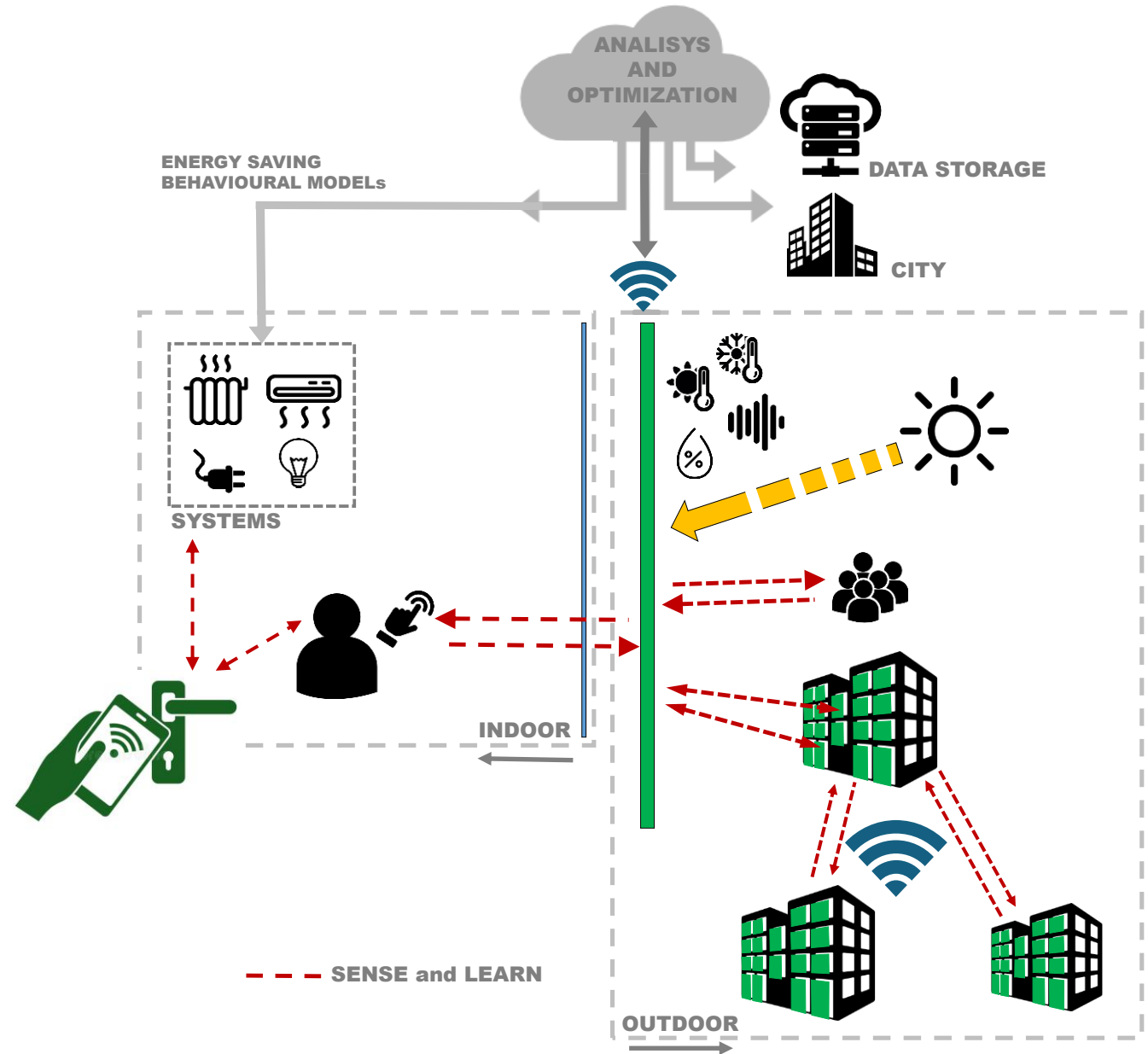
SWEDISH TELECOM GIANT ERICSSON PREDICTED THAT **5G INTERNET** WILL COVER UP TO **65%** OF THE WORLD'S POPULATION BY THE END OF **2025**.



HUMAN in THE LOOP



**Smart cities ->
Smart homes in a
urban smart city
+ Grid and Micro
Grid**



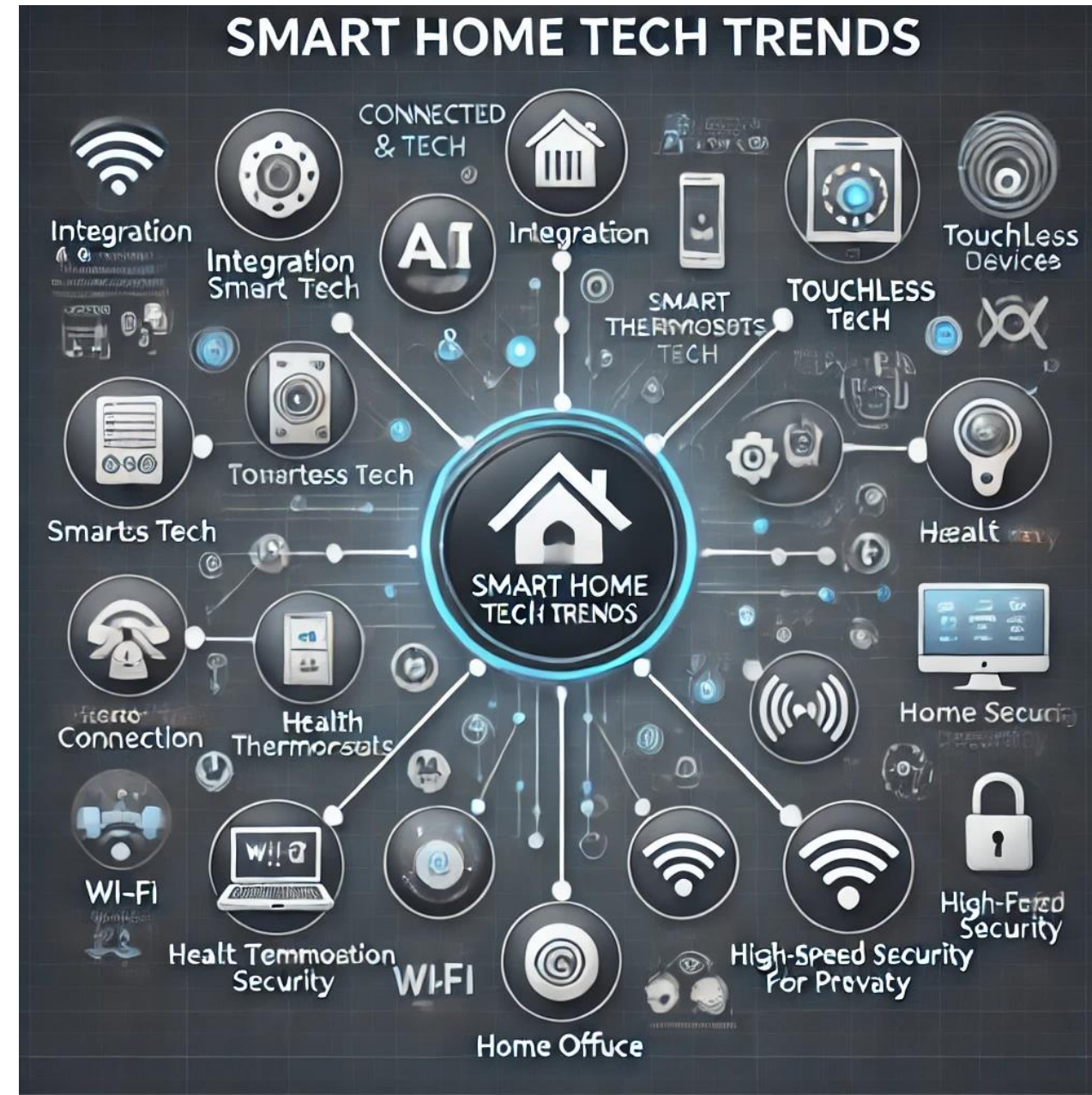
Other Trends

Touchless Tech: Contactless controls reduce germ exposure and increase hygiene.

Health Tech: Smart sensors and purifiers enhance home health and air quality.

High-Speed Connection: Mesh Wi-Fi ensures reliable, whole-home internet coverage.

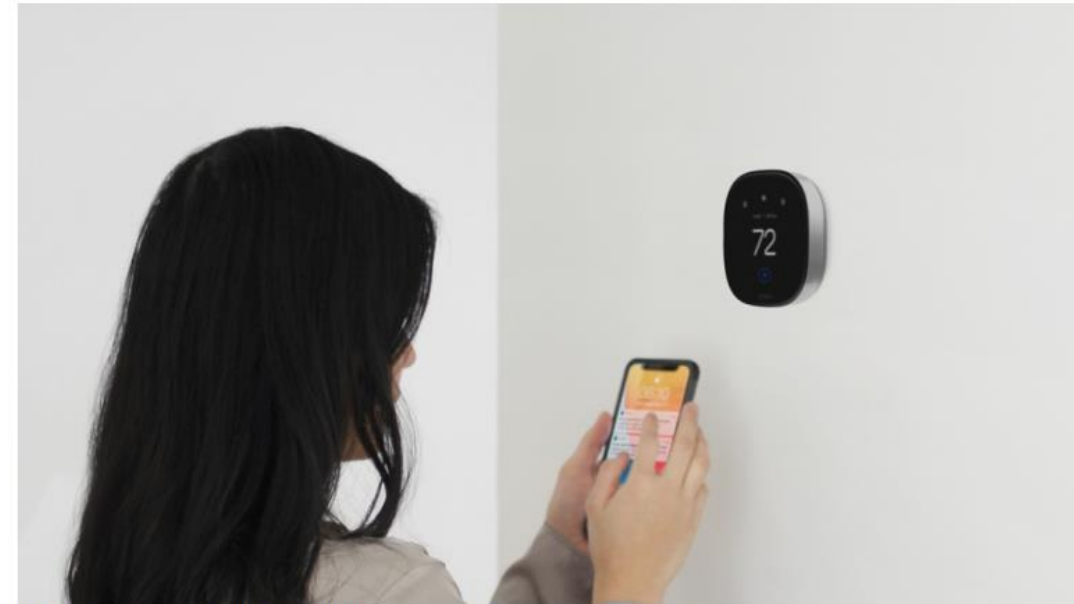
Home Office: Innovations support remote work with improved focus and connectivity.



IN ITALY*

- Only **9% of people** in Italy are aware of what a smart building is and are unfamiliar with the potential benefits.
- **Thermostats** are the most recognized smart technology among users.
- **85%** have interacted with at least one smart technology.
- Most interactions were with **stand-alone devices**, not integrated into a structured, system-wide approach.

*Osservatorio smartbuilding Politecnico di Milano



Ecobee Smart Thermostat (Credit: Ecobee)



SimpliSafe Home Security System (Credit: Zlata Ivelva)

TAKE AWAY

- Highlight the **return on investment** and financial benefits of smart home systems.
- Emphasize **simplicity**; benefits should be clear and immediately understandable to users.
- Smart home users prioritize **privacy, trust, usability**, and overall utility of the systems.
- Customers value convenience, efficiency, and connectivity through **automation, security, and energy-saving technologies**.
- Explore the integration of emerging technologies like microcontrollers, **5G, and AI** to enhance smart home capabilities.
- Potential growth in developing systems to aid and support **elderly** residents, addressing safety and independence.
- Stay updated with **new regulations** on energy efficiency, which drive the adoption of smarter, more sustainable technologies.

THANK YOU!

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*Architecture, Built environment and Construction
engineering Department - Politecnico di Milano*

LinkedIN: [AgMainini](#)



ADD ME TO YOUR CONTACTS

DISCUSSION: THE SMART HOME MARKET ON THE EUROPEAN CONTINENT HAS BEEN DEVELOPING SIGNIFICANTLY SLOWER COMPARED WITH USA AND UK. WHY?*

Regulatory Hurdles

Strict Data Privacy Laws

General Data Protection Regulation (**GDPR**)

Diverse Certification Requirements

Varying standards across countries

Legal Barriers

Complex compliance processes

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EU DATA ACT

An european strategy
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The added value is in
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Market Fragmentation

Multiple Countries

Different **languages, cultures, regulations**

Challenges in Unified Strategy

Complicates **marketing** and **sales**

Need for **multilingual support** Increased
development costs and **complexity**

*A tentative scheme

DISCUSSION: THE SMART HOME MARKET ON THE EUROPEAN CONTINENT HAS BEEN DEVELOPING SIGNIFICANTLY SLOWER COMPARED WITH USA AND UK. WHY? *

Cultural attitudes toward privacy

Higher concern for **privacy** and **data security**

Skepticism toward data-collecting devices

Economic disparities

Variations in **disposable income**

Limited investment in **non-essential technologies**

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Infrastructure “inconsistencies”

Variability in **broadband availability???**